



International Association of U.S. Government Contractors Announces Best Kept Federal Contracting Secret William Ellis IAUSGC

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The International Association of U.S. Government Contractors (www.IAUSGC.org) announces the best kept secret to empower small businesses to capture all the \$5,000 to \$25,000 Federal Contracts they can handle.

IA U.S. GC has announced today the small businesses are missing an invaluable resource if they are not using the Association of Procure Technical Assistant Centers. (www.aptac-us.com) The first step for a small business to capture federal contracts is to register with the federal government at the System for Award Management (SAM).

What most business owners do not realize is that registration for SAM is free. William Ellis IAUSGC explains, "The good news is it's free. The bad news is that it is really hard to register properly." This is where PTAC comes in. PTAC can help small business owner complete this and other registrations/certifications at little or no charge. PTAC is funded through Cooperative agreements between the US Department of Defense (DoD) and state/local non-profit entities. They have 300 locations across the US, as well as the territories of Puerto Rico and Guam. Best of all, they hold One-on-One Counseling tailored to the specific needs of any business

? always free of charge.

William Ellis IAUSGC continues, "PTAC holds Matchmaking Events that connect you with federal agency buyers who need your product and services. As part of your FEDVICTORY Contracting Program, we direct our members to PTAC. It's the best kept secret in federal government contracting." Since 2008, the International Association of U.S. Government Contractors has coached over 1,500 small businesses successfully launch into the federal government marketplace. William Ellis believes that small business owners must have professional coaching to learn how to properly market their products and services to the federal government and now the FEDVICTORY Contracting Program is recommending all of its members use PTAC as a resource.

William Ellis explains, "It's all about bringing the skills and resources like PTAC into your small business so you can do it yourself and not have to rely on expensive government consultants." Already, IAUSGC clients seem to be confirming his motto: "William Ellis IAUSGC advised me to go to PTAC. Mike Bell, the councilor at PTAC, went line by line over my SAM registration and SBA Profile to ensure it was done perfectly. And he didn't charge me a penny! I never could have completed the SAM registration or SBA properly myself," says, Elizabeth, Realtor. "The FEDVICTORY Contracting Program is the fastest, easiest lowest cost way for a small business to grow by selling to the Federal Government," says Association President William Ellis IAUSGC.

Owners of small businesses that would like make serious money with federal government contracts and need help exploring if the federal contracting is the right fit for their business than the FEDVICTORY Contracting Program presented by the International Association of U.S. Government Contractors may be a good option. For more information, please use the contact information provided below.

About Chip Ellis IAUSGC: The International Association of U.S. Government Contractors is located in Fort Lauderdale, FL. The Associations' Mission is to enable small business to seriously grow profits by training and coaching owners to capture as many \$5,000 to \$25,000 federal contracts as they can handle by building relationships instead of bidding cold, misusing the GSA, enduring massive red tape or needing to hire expensive government consultants.

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For more information about IAUSGC, contact the company here: IAUSGCChipEllis305-357-6478wellis@iausgc.org Fort Lauderdale, FL 33308

IAUSGC

Since 2008, we've been enabling small business owners to grow by selling to multiple giant federal government

agencies.

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