

Acorn

Tuckpointing and Masonry Restoration

ABLEnding Announces New Services To Improve Their Customer Relations After Customer Service Week

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ABLEnding has announced the inclusion of new services that are targeted at improving the relationship they have with their customers. The company has been helping consumers access home buying options that are otherwise difficult to access when working alone. This comes after the customer service week.

During the announcement, the president, Mr. Mark Ventrone said, "Though we own our company, our bosses are the customers we serve. We strive to make sure we meet every customer at their point of need and leave everyone we work with satisfied. This is why we are adding new services every now and then."

He also highlighted the needs to keep customers satisfied through the provision of high quality services. He said, "If you are in an industry where you deliver services directly to the consumer, quality matters over quantity. This is because it is better to satisfy a few consumers than working with thousands of people whose dissatisfaction will later work against your company. When you meet all the needs of a customer, chances are that they will refer one of their family members or friends and this means more business for you. This is why we concentrate on how we deliver our services because with only one angry customer, you might have to handle a lot of damage control that will significantly affect your business."

This comes after customer services week which is observed from 1st to 5th October. The company has also announced that they will be offering personalized services to make sure that their customers find what they are looking for in the market.

For more information, visit ABLEnding, Inc.

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