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Scottsdale AZ Mortgage Broker Gets New Look

May 28, 2019

May 28, 2019 - PRESSADVANTAGE -

ABLEnding Scottsdale in Scottsdale, Arizona has announced a new look for their local office. The company recently announced that they have completely upgraded their office to give their customers a more relaxing atmosphere.

The new office space also enables the company to accommodate more customers, a fact that Mark Ventrone, a representative for the company, says is important to them. "We wanted to be able to accommodate everyone who walks through our door," says Ventrone. "While our old office look was not bad, this new look is much more comfortable, and it gives us plenty of room to work with multiple customers at a time and help them to find the home financing solution that is best for their individual situation."

Ventrone says that the company's mission has always been to educate clients about their options with regards to financing a new home or refinancing their existing home. The company boasts more than four decades of combined experience.

"We have a staff of experienced agents who know how to walk clients through the process," says Ventrone. "This is important to us as well. We want our clients to know that they can visit our Scottsdale office and get the answers that they need for all of their mortgage questions."

Ventrone says that those who have questions can also visit the company on their official website, where they regularly publish information regarding the mortgage industry, as well as current rates that clients can consider. Ventrone adds that the company can help homeowners to find a solution that offers them the best possible interest rate, and says that each broker will take the time to break down the entire process with the client, ensuring that they fully understand all points of their new mortgage.

Ventrone says that the company realized a while back that there were a number of clients that were confused when it came to purchasing a home, and that there was not a lot of information that was broken down into layman terms to help consumers to better understand what to expect from a new mortgage. He says that it was then that the company decided to start offering this information, in terms that the average consumer can understand, in an effort to try to clear up some confusion regarding home buying and the home market in general.

Ventrone says that working with a mortgage broker can be very beneficial to those of all credit levels. He adds that the company can help clients to enjoy more flexible requirements and a wider range of options, no matter what their credit situation. He states that a mortgage broker can help clients to secure the lowest interest rate and offers a number of additional benefits over going directly through a traditional bank.

The company has a number of positive reviews from past clients on Zillow and other mortgage sites. Ventrone says that they are always happy to see letters from their satisfied clients. One client in particular praises the new office atmosphere, saying that it is, "Comforting and helped me to feel more at ease throughout the entire process."

Ventrone says that this was the plan, to design a new office atmosphere that helps to take some of the trepidation away from clients as they begin the often confusing and frightening mortgage process. He says that their new look is not only relaxing and comforting, but gives them much more office space to help a number of clients at once, ensuring that each client feels as if they are receiving personal touch from their broker.

Those who are interested in learning more about the company can visit them on their official website for a complete list of the specific mortgage based services that they offer. Those in the Scottsdale area who would like to schedule a consultation can do so on the website or by contacting the company directly via telephone or email during their normal business hours.

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