



Matt G Tarrant Offers Consultation on Copywriting Mechanisms

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Loughborough, England - Matt G Tarrant, a digital marketer based in Loughborough, England, is offering a free 15-minute consultation to help marketers with million dollar copywriting mechanisms. This is important because professional copywriters and business owners usually miss out on sales because they lack this 'mechanism.' Three copywriting mechanisms explain how the new offer: works differently; provides the results more quickly more easily and is foolproof; and reframes the root cause and offers a solution for this particular root cause.

These 'mechanisms' are what may be missing in a copy that is not working. It is these 'mechanisms' that allow the prospect to hope that this time, it is different and they can spend their money on the solution being offered. However all three mechanisms cannot be discussed in just one sales letter because this will overwhelm the prospect and will likely not buy. It is important to choose one specific mechanism that is appropriate for one's audience.

This strategy is particularly good for business owners who are offering solutions to current problems, such as back pain, beauty treatments, investment, personal development, and weight loss. This is applicable to all kinds of copy, so it can be used by plumbers, roofers, lawyers, and more. The "mechanism" explains how the prospects can expect to get their expected results. Without this "mechanism," there would be no reason for prospects to buy from the business.

This technique involves a recipe that is made up of three parts. The first part is the description in complete details of the three parts of one's mechanism: the reframing of the root cause to reveal the real problem; how the solution being offered can work to address the real problem; and how to deliver the solution so that it is easy, quick, and foolproof. However, later on, it is important to focus on just one of these three parts of the mechanism because focusing on all three will overwhelm and put off prospects.

The second part is choosing the one to focus on in one's copy. First of all, if one's prospects have already tried to fix the issue many times before and becoming convinced that the problem can't be fixed, it is advisable to focus on the reframed root cause because this will free them from the previous failures and offers hope that this time will be different. Second, if the prospects are aware of the issue but not the details, it is advisable to focus how one's solution works. Third, if the prospects know how to solve the issue theoretically but can't get it done, it is important to focus on one's easy, quick and foolproof delivery mechanism.

The third part of the recipe is to write the other copy elements, which are the: headline, lead, mechanism, offer, bonus, stacking, and calls to action. A video about the strategy is being offered that will allow people to get free access to it. Matt Tarrant is also offering a free 15-minute consultation to assist those who are interested in applying this strategy.

Matt Tarrant had been working as a fellow at the Centre for High Energy Physics (CERN) in Geneva, Switzerland, when he came in contact with some employees of a small US-based startup company. Later on, he became part of that company, specifically the company's first office in Germany. But he later found out that the company was losing money, so he decided to do something about it and he was indeed successful in turning around the company's financial status after six months. And the year after that, he was able to double the projected net profit to around \$5.4 million. After some time, he joined another company, and he was able to demonstrate that he could establish online businesses with average success. Currently, he is focused on creating profit machines for business owners.

Those who would like to know more about the copywriting mechanism can contact the Matt G Tarrant Marketing + Coaching website at <https://mattgtarrant.com/million-dollar-mechanisms/>, or contact them

through the telephone or via email.

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For more information about Matt G Tarrant Marketing + Coaching, contact the company here: Matt G Tarrant
Marketing + Coaching Matt Tarrant +1 (844) 609-2010 matt@mgtconnect.com 92 Holt
Drive Loughborough England

Matt G Tarrant Marketing + Coaching

Coaching, copywriting, lead gen, and done-for-you systems for more profit.

Website: <https://mattgtarrant.com/>

Email: matt@mgtconnect.com

Phone: +1 (844) 609-2010



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