



GREEN MACHINE

Green Machine Is Offering Local SEO Services and GMB Optimization for Movers

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Local SEO agency Green Machine is helping moving companies across the nation stand out among the competition by outranking others in search results.

Founded by Marcus Henning, Green Machine focuses on boosting moving companies in local search results for maximum visibility. The company optimizes its clients' Google Business profiles so that they show up in the Google 3-Pack, the top three search results, in any business category, that get prime placement on the front page of Google Search.

Marcus talks about the potential that the Google 3-Pack offers by saying, "Let's face it. Most people don't go out of their way to do comprehensive research about local moving companies. Even if you are the best in your line of business in your local area, customers won't come if they don't find out about you. Today, when most new inquiries start with a Google search and nearly half of those searches have a local intent, the Google 3-Pack is where you want to be. If you are not in that lucrative top-3 spot, you might as well not exist for your customers. It is an extremely valuable slice of digital real estate that you have to fight for."

Green Machine has a 5-step process for helping its clients in the moving services industry. The company begins with a thorough understanding of the client's business, the kinds of services it offers, the local competition it has to go against, the USPs that make it unique among its peers, and the challenges that it has to overcome. All of these observations are summed up in an audit that leverages the industry experience that Marcus Henning and the rest of the team at Green Machine have acquired over half a decade.

Next, a plan is created based on the client's budget that is not only actionable but also effective. The plan is customized based on the results of the audit, prioritizing the most glaring issues that need to be resolved. The client is then onboarded by being assigned an account manager and creating SOPs for Green Machine's team of SEO experts to follow. As the strategies are implemented, the company will regularly update the client on the progress in terms of measurable metrics.

"Your Google review score is just the tip of the iceberg," Marcus says, "There is so much more to SEO that, frankly, we don't expect you to know. Local Visibility Score, Share of Local Voice (SoLV), Average Rank Position (ARP) – these constitute your local SEO score and are the bread and butter of SEO agencies such as ours. There are so many ways we can tackle low scores in any of these categories. We can improve your Google Business Profile, create posts, upload photos, respond to reviews, utilize the Q&A section, upload inventory, and more. Even if your moving business has multiple locations, we can automate these critical tasks to ensure every branch gets the same attention."

The company's solution for increasing its clients' visibility has 3 parts – reputation management, increasing relevancy, and optimization. It offers clients reputation management services through the Get Moving Reviews software platform that makes it easier for satisfied customers to leave reviews, improving overall ratings in the long term. The company also improves its clients' web presence to make it more relevant to the search engine's algorithms. Finally, its Google My Business Optimization service offers a quick return on investment by bringing their GMB profile up to par.

Several of the company's clients have thanked it for dramatically boosting their moving business's visibility. Amanda says, "Our phone started ringing more almost immediately after hiring MMB to start working on our local rankings." Eric thanks Green Machine for helping him get his moving business into the Google 3-Pack by saying, "We reached started ranking in the map pack on a brand new location within just 2 months of hiring these guys."

Readers can contact Green Machine at sales@gbpgreenmachine.com to find out more about the company and set up an initial consultation.

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For more information about ZZZ-DO NOT USE Green Machine, contact the company here: ZZZ-DO NOT USE Green Machine Marcus Henning 520-597-2773 sales@gbpgreenmachine.com PO Box 2138 Sierra Vista, Arizona 85636

ZZZ-DO NOT USE Green Machine

Green Machine is a local SEO company for moving companies. We help moving companies outrank their competition so the phone keeps ringing.

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