



Conveyancer in Sydney Launch their YouTube Channel Providing Educational Resources

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LEAD Conveyancing Sydney, experts in property conveyancing, has announced that they launched a YouTube channel. Representatives say the Youtube channel serves as a "much-needed" centralized platform where buyers and sellers have the opportunity to learn more about the complex conveyancing process.

Conveyancing, which is the legal process of transferring the ownership of residential property from one party to another, requires many steps, hours of paperwork, ongoing negotiations, and collaboration with a board-certified real estate lawyer. All of this can come at a great expense to both buyers and sellers.

"Conveyancing can completely blindsides real estate newbies, and it can be shocking to learn just how time-consuming and costly the process can be," says Trinh Thai, Legal Director and Founder of LEAD Conveyancing Sydney. Thai, who has close to a decade's experience in residential conveyancing, is a property lawyer and double Degree holder in both Law and Psychology. She began LEAD Conveyancing with

the mission to offer compassionate, supportive legal guidance for buyers and sellers throughout the conveyancing process.

“The YouTube channel will not only educate buyers and sellers about the process but offer services and resources to eliminate the stress of handling this alone,” Thai says.

LEAD Conveyancing Sydney helps clients by managing the entire conveyancing process from start to finish. This can include drafting and reviewing various contracts, drafting vendor statements, advising on important restrictions, supporting negotiations, and ensuring clients arrive at a timely settlement. The team consists of solicitors and conveyancers who are all board-certified property lawyers. Since 2020, the company has won 3 best customer service awards in a row, plus they also won the 2022 “Word of Mouth Best Service” award. The company prides itself on genuinely caring for its clients and is committed to its success.

“At LEAD Conveyancing, it’s all about transparency and commitment. There are no hidden fees, no unauthorized services, and no flaking on communication. The phones are open day or night, weekday or weekend,” Thai says.

The YouTube channel is a further extension of the company’s effort to support buyers and sellers on the conveyancing journey. The channel aims to simplify and define every facet of business in a way that is easily digestible to viewers. The company’s overall goal is to create engaging, informative content that continues to position them as subject matter experts in their field. This is important, Thai says because the conveyancing industry is riddled with inexperienced and untrustworthy individuals.

“This industry invites a lot of scammers and fly-by-night attorneys who are just looking to make a quick buck. Now more than ever, buyers and sellers need to be informed of the process, including what’s acceptable and what’s not, so they don’t fall victim to one of these kinds of schemes.”

The company’s core values are leadership, evolution, authenticity, and determination. This is the ethos that drives the brand. LEAD Conveyancing is also a certified member of PEXA – the premier online settlement tracking platform headquartered in Melbourne, Australia. The company works with hundreds of clients per year throughout the Queensland, NSW and Victoria areas, and offers full remote services.

In terms of pricing, conveyancing without working with a lawyer from LEAD Conveyancing can cost upwards of \$2500 or more. But with LEAD Conveyancing, the cost ranges from \$870- \$1450 depending on the area. Working with LEAD Conveyancing can potentially save money by helping to avoid costly mistakes made by buyers and sellers in the heat of the sale. Additionally, having an on-call support system throughout this process can prove invaluable, Thai maintains.

?There?s nothing like having someone to lean on when buying or selling a residential property. Real estate can be frustrating and confusing, but with the right help, getting to a settlement can be easier than ever.?

For buyers and sellers who want to forego the stress and complication of conveyancing, LEAD Conveyancing Sydney promises convenience, kindness and efficiency from start to settlement. To contact them for a quote, reach LEAD Conveyancing Sydney - (02) 8031 7748 - info@leadconveyancing.com.au, Level 36, Governor Phillip Tower, 1 Farrer Pl, Sydney NSW 2000.

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LEAD Conveyancing Sydney

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