America's Fence & Deck Expands Custom Deck Building Program

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WARRENTON, MO - September 21, 2026 -
A custom deck at America's Fence & Deck typically carries a price tag of $20,000 to $30,000, one of the highest single-project costs the fencing company takes on in a given year. America's Fence & Deck, based in Warrenton, Missouri, is putting that side of the business in front of homeowners across the St. Louis Westplex corridor who know the company mainly for fences.

America's Fence & Deck has built fences across the Warrenton, Wentzville and O'Fallon market for more than three decades under owner Nick Johnson. The deck side of the business is deliberately smaller, with one crew handling every project. The company caps the schedule at roughly two installations a week, a limit Johnson set so the same hands-on oversight he gives fence jobs carries over to decks. The company holds an A+ rating with the Better Business Bureau for the St. Louis region and is listed on Angi, HomeAdvisor and Yelp.

Four materials go into the company's decks: pressure-treated wood, composite decking, Trex-brand

composite boards and steel-framed systems. Composite and Trex options cost more upfront than wood, but the boards are manufactured from recycled wood fiber and plastic rather than cut lumber, so they skip the annual staining or sealing a wood deck needs. Steel framing holds up differently than a standard wood substructure, since it will not sag or twist as it ages, which matters most on a deck bolted directly to the house rather than freestanding in the yard.

Deck projects go through the same permit and homeowners association review the company already manages for fence installs, since most municipalities in the Westplex corridor require a permit for any structure attached to a house. Johnson's crews handle that paperwork directly rather than leaving it to the homeowner, a step he said he added after watching customers get stalled by inspection requirements they did not know applied to their project.

Most deck jobs start with a site visit, where the crew measures the yard, checks the grade and confirms what the permit office will require before a design is finalized. Johnson said that first step is the same regardless of whether a homeowner picks the least expensive wood option or a steel-framed composite build at the top of the price range.

Vinyl fencing remains the company's highest-volume service, built with material from Nebraska Classics, an American manufacturer for which America's Fence & Deck holds the exclusive dealership across its service area. The deck division is smaller by comparison, but Johnson said both sides of the business run under the same crew standards, and a customer who has a fence installed is often the one who asks about a deck next."A deck's only as good as what's underneath it," said Nick Johnson, owner of America's Fence & Deck. Johnson said the framing, whether it's pressure-treated lumber, composite or a steel frame, has to be right before anyone worries about how the surface boards look, which is why his crew caps its deck schedule instead of taking on more jobs than it can build correctly.

Photos and past customer feedback on America's Fence & Deck's completed projects can be viewed on the company's Google profile. Homeowners interested in a deck or fence estimate can call (636) 357-3343 or visit www.americasfence.com.

About Americas Fence & Deck Company

Americas Fence & Deck Company has served homeowners across Warrenton, Wentzville, O'Fallon, Lake St. Louis, St. Peters and the surrounding St. Louis Westplex corridor since 1996, with the America's Fence & Deck brand consolidating operations under owner Nick Johnson in 2017. The company installs vinyl, wood, aluminum, and chain link fencing, along with custom decks, gates, and fence repair, and holds

an A+ rating with the Better Business Bureau. Americas Fence & Deck Company is licensed and insured for its service area. More information is available at www.americasfence.com.

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For more information about America's Fence & Deck LLC, contact the company here:America's Fence & DeckNick Johnson(636) 357-3343americasfence@yahoo.com18599 Royal Dr, Warrenton, MO 63383

America's Fence & Deck LLC

Warrenton, MO family-owned fence & deck contractor. Nick Johnson personally runs every project across the St. Louis Westplex ? Wentzville, Lake St. Louis, O'Fallon & St. Peters. Exclusive Country Estate Vinyl dealer. 30+ years, BBB A+, fully insured.

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