



VendRespect Launches Real-Time Cybersecurity Vendor Risk Management Platform for Businesses and MSPs

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VendRespect has introduced a real-time cybersecurity scoring platform designed to give businesses and Managed Service Providers (MSPs) continuous visibility into supply-chain risk. The launch responds to research indicating that more than 60 percent of data breaches now originate through third-party vendors, a trend that has left many organizations exposed to threats they cannot easily see or measure.

The new platform shifts vendor evaluation away from static, point-in-time questionnaires and toward dynamic, continuously updated intelligence. Rather than relying on annual surveys that quickly become outdated, the system calculates a cybersecurity score that changes in real time as the security posture of a client's vendors evolves. This approach is intended to help organizations identify and act on critical risks before they result in a breach.

"Most organizations still evaluate their vendors once a year and assume nothing changes in between, but the

threat landscape shifts every day," said Maksim Avrukin, Chief Executive Officer of VendRespect. "The platform was built to close that gap by turning a static checklist into a living measure of risk. When a vendor's security posture declines, businesses know about it immediately rather than months later."

The cybersecurity vendor risk management by VendRespect combines several capabilities into a single system. Businesses and IT professionals can run risk assessments to identify vulnerabilities, while third-party verification allows security practices to be confirmed by authorized parties. The platform also aggregates vendor agreements, forms, and signatures in one location and integrates with IT Glue, an IT documentation system, to inform each client's score using existing data.

The platform is aimed at IT consultants, MSPs, and business owners, along with professionals such as financial advisors, CPAs, and IT consultants who handle sensitive client data and operate under regulatory guidelines. By mapping the key vendors within a client's supply chain and assessing how each affects overall security, the system provides a quantifiable view of exposure across an entire network of relationships.

Avrukin added that continuous scoring also supports clearer communication between service providers and the clients who depend on them. "Trust is difficult to demonstrate with a document that was accurate six months ago," he said. "A verified, real-time score gives clients an objective reference point and gives providers a way to show the value of the security work they perform."

The dynamic scoring model updates automatically as conditions change, so an organization's risk profile reflects the current state of its supply chain rather than a historical snapshot. For MSPs, the same visibility offers supporting evidence for cybersecurity recommendations, helping frame those recommendations within a documented assessment of risk.

VendRespect is a cybersecurity scoring and vendor management company serving IT consultants, Managed Service Providers, and business owners. The company provides risk assessments, cybersecurity scoring, third-party verification, dynamic scoring, agreement storage, supply-chain risk management, and integration with IT documentation systems. VendRespect focuses on helping clients understand their security profiles and manage the risks introduced by the vendors within their supply chains.

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VendRespect

Stand out. Build trust. VendRespect is a pioneering platform designed to enhance trust between service providers and their clients by offering verified trust scores and comprehensive cybersecurity assessments.

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