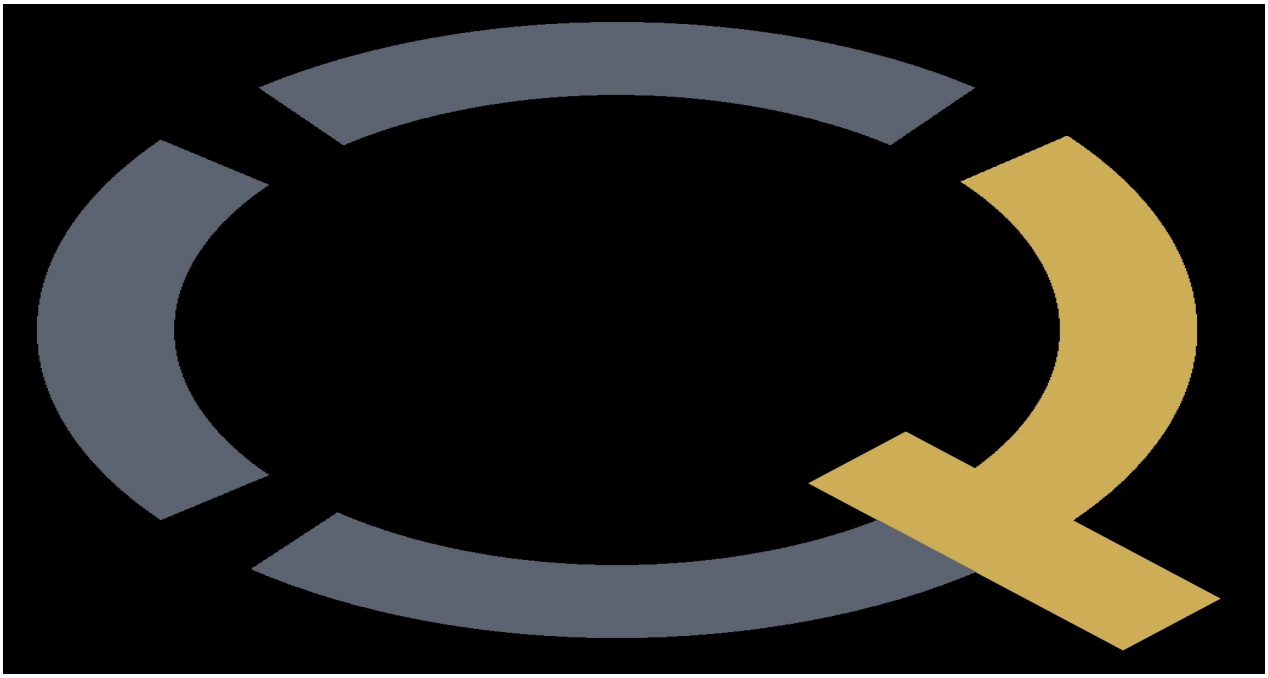

Quartate Case Study Reports Quote Turnaround Cut to Minutes

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A published Quartate case study documents a custom quoting and approval workflow built for payments company Setlexor. The company?s deal-specific proposals had taken about three days to prepare; the new workflow produces them in minutes and includes a check that found about $31,000 in fees for completed work that had not been billed.

Setlexor needed to calculate pricing for individual deals using its own commercial terms. Quartate built the calculation inside Setlexor?s existing database and sales software, then connected the result to a commercial director?s approval step. The workflow also covers contract and invoice preparation and checks completed work against billing records.

Quartate?s case study describes the process as a way to reduce manual handling around a quote without moving Setlexor to a separate quoting platform. Deal pricing is calculated from the business?s own records, and a designated person approves the proposal before it goes out. The case study identifies the work as in use.

The reported change is specific to the proposal task. Quartate?s public account says turnaround fell from about three days to minutes. It also reports that the unbilled-work check identified about $31,000 in fees tied to work already delivered. Quartate notes that the figures are rounded from a case study published by Peace of Growth, its implementation partner on the project.

The workflow shows how administrative work can sit between sales and finance. A bespoke quote has to reflect a company?s pricing rules, while the later billing check depends on connecting delivery records with invoices. In Setlexor?s case, Quartate built those steps around the databases and sales tools the company already used.

That arrangement keeps the pricing calculation tied to Setlexor?s own records and places a human decision before the proposal is sent. The separate billing check addresses a different point in the process: identifying completed work that does not appear on an invoice.

The case study does not attribute Setlexor?s wider business growth to the quoting workflow. It focuses on proposal preparation, approval and the unbilled-work check. Those boundaries matter because the same engagement also involved broader sales and marketing work by Peace of Growth.

Quartate is an AI automation studio that builds custom agents for manual business processes inside a client?s existing systems. Its project account describes the work it performed with Setlexor and Peace of Growth. More about the company?s approach to human approval and checking AI output against business records is available on Quartate?s About page.

The full Setlexor case study describes the problem, the workflow components and the reported operational changes. It identifies Setlexor as a payments company and lists the project status as in use.

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Quartate

Quartate is an AI automation studio. It starts with the outcome your business needs, then builds custom AI agents that do the work your people do by hand today, inside the systems you already run.

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