

Girard Heating and Air Conditioning Completes Heat Pump Installation and Oil Heating Conversion in Westfield Home

November 25, 2026

WESTFIELD, MA - November 25, 2026 -
Girard Heating and Air Conditioning, Inc. has completed a whole-home heating and cooling conversion for a residential property on Bates Road in Westfield, Massachusetts. The three-day project, carried out from June 15 to 17, 2026, replaced an aging oil-fired boiler and seasonal window air conditioners with a Mitsubishi cold-climate heat pump system, marking another documented example of the company's work transitioning Western Massachusetts households away from fossil fuel heating.

The homeowners sought to eliminate their reliance on heating oil, add permanent air conditioning, and gain room-by-room temperature control. To meet those goals, the company performed a Heat Pump Installation and Oil Heating Conversion built around a Mitsubishi Smart Multi Cold Climate Heat Pump System. The configuration included one MXZ-SM48NLHZ-U1 outdoor unit, two three-port branch boxes, and six wall-mounted indoor units arranged to serve independently controlled climate zones across two floors.

"This project reflects a shift a lot of Western Massachusetts homeowners are considering right now," said Steve Girard of Girard Heating and Air Conditioning. "The family wanted to move off heating oil, add cooling they did not have before, and control temperatures room by room. A multi-zone cold-climate system addressed all three needs within a single installation."

The scope extended beyond space conditioning. As part of the Oil Heat Conversion to Mitsubishi Smart Multi Heat Pumps in Westfield MA, the project also incorporated a Rheem hybrid heat pump water heater, further moving the home toward all-electric operation. Planning the installation required balancing whole-home heating and cooling demands, delivering independent zone control, and meeting the equipment efficiency standards tied to utility incentive programs.

The completed system positioned the homeowners to pursue project-specific rebates totaling as much as 7,650 dollars. That figure reflects a 6,000-dollar whole-home rebate, a 1,000-dollar oil conversion rebate, and a 650-dollar Northeast Heat Pump Accelerator rebate, each subject to eligibility and final approval.

Girard noted that the design process is central to outcomes of this kind. "Converting a home from oil to electric heat is not a matter of swapping equipment," he said. "The indoor units, branch boxes, and outdoor capacity have to be matched to each home and sized to meet efficiency thresholds that rebate programs require. Careful planning is what allows a household to stay comfortable through a New England winter while qualifying for available incentives."

Mitsubishi cold-climate systems are engineered to maintain heating performance in sub-zero conditions, a factor that has made them a common choice for homes in the region. By directing conditioning only to occupied areas, multi-zone configurations also help reduce unnecessary energy use. The Westfield project adds to a series of similar conversions the company has documented across its service area.

Girard Heating and Air Conditioning is a locally owned HVAC contractor based in Westfield, Massachusetts, specializing in high-efficiency heat pump and ductless systems. The company is a Mitsubishi Diamond Contractor Elite and a Mass Save Partner, and it serves communities throughout Western Massachusetts, including Springfield, Northampton, Amherst, North Adams, Pittsfield, and Great Barrington. Its work focuses on helping property owners transition from traditional fossil fuel systems to modern heat pump technology.

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Girard Heating and Air Conditioning, Inc.

Girard Heating & Air Conditioning is a locally owned Westfield, MA HVAC company specializing in high-efficiency heat pumps. As a Mitsubishi Elite Diamond Contractor, we deliver expert design, installation, and comfort solutions across Western MA.

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