



International Association of U.S. Government Contractors Announces New VA Hospital System Sourcing Program Chip Ellis IAUSGC

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The International Association of U.S. Government Contractors (www.IAUSGC.org) announces a new VA Hospital System Sourcing Program in order to enable IAUSGC members to enjoy business from the VA Hospital System.

Chip Ellis IAUSGC explains that FEDVICTORY Contracting Program disabled veteran sourcing companies are receiving hundreds of contracts from the VA Hospital System in thousands of different industries. When the disabled veteran federal contracting company receives a request to source a product or service, they will contact the small business to give them a FIRST RIGHT OF REFUSAL to understand if they can do the work or not. When the small business can do the work and the disabled veteran company captures the opportunity then the small business receives the federal business.

These federal contracts from VA disabled veteran sourcing companies tend to be under \$3,500. ?They are small contracts to allow the small business to prove they can do a good job and gain invaluable experience working for the federal government,? explains Chip Ellis IAUSGC.

Since 2008, the International Association of U.S. Government Contractors has coached over 1,500 small businesses successfully launch into the federal government marketplace.

Chip Ellis believes that small business owners must have professional coaching to learn how to properly market their products and services to the federal government and now the FEDVICTORY Contracting Program is matching small business owners to disabled veteran sourcing companies to enable small businesses to prove they can do a good job and gain federal experience. Chip Ellis IAUSGC explains, "It's all about bringing the skills and resources, like teaming with disabled veteran sourcing companies, into a small business so they can do federal contracting themselves and not have to rely on expensive government consultants."

Small business owners that would like to make serious money with federal government contracts and need help exploring if the federal contracting is the right fit for business then the FEDVICTORY Contracting Program presented by the International Association of U.S. Government Contractors may be a good option.

For more information, please use the contact information provided below.

About Chip Ellis IAUSGC:

The International Association of U.S. Government Contractors is located in Fort Lauderdale, FL. The Association's Mission is to enable small business to seriously grow profits by training and coaching owners to capture as many \$5,000 to \$25,000 federal contracts as they can handle by building relationships instead of bidding cold, misusing the GSA, enduring massive red tape or needing to hire expensive government consultants.

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For more information about IAUSGC, contact the company here: IAUSGCChipEllis@iausgc.org
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IAUSGC

Since 2008, we've been enabling small business owners to grow by selling to multiple giant federal government agencies.

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