



International Association of U.S. Government Contractors Announces New System to Find Federal Customers, Chip Ellis FEDVICTORY Contracting Program

September 26, 2016

September 26, 2016 - PRESSADVANTAGE -

The International Association of U.S. Government Contractors (www.IAUSGC.org) announces a new System to enable small business owners to find federal government customers inside federal agencies like the Army, FBI and VA Hospital System to name a few.

IA U.S. GC has announced today a new system to help small businesses find the right decision makers in the federal government to speed the sale of their products and services. "One of the hardest steps to successfully sell to the federal government is to find the right decision makers that buy what you sell," said Chip Ellis FEDVICTORY Contracting Program.

To facilitate finding the right customers, IA U.S. GC has purchased SmartSearchsm from SmartProcuresm. (www.smartprocure.us) This software will allow IAUSGC to uncover the federal agencies that are buying our member's services. "We'll be able to provide agency name, key contact information, spending analytics and

purchase orders. Small business owners will be able to see who to call and when the federal agency buys the most of what they sell," explains Chip Ellis, FEDVICTORY Contracting Program.

Since 2008, the International Association of U.S. Government Contractors has coached over 1,500 small businesses successfully launch into the federal government marketplace. Chip Ellis believes that small business owners must have professional coaching to learn how to properly market their products and services to the federal government and now the FEDVICTORY Contracting Program is using SmartProcuresm to identify the federal agencies that buy the most of what a member sells.

Chip Ellis explains, "It's all about bringing the skills and resources like this SmartProcuresm into a small business so they can do it themselves and not have to rely on expensive government consultants."

Those who are small business owners and would like to make serious money with federal government contracts and need help exploring if the federal contracting is the right fit for their business then the FEDVICTORY Contracting Program presented by the International Association of U.S. Government Contractors may be a good option.

For more information, please use the contact information provided below.

About Chip Ellis IAUSGC:

The International Association of U.S. Government Contractors is located in Fort Lauderdale, FL. The Association's Mission is to enable small business to seriously grow profits by training and coaching owners to capture as many \$5,000 to \$25,000 federal contracts as they can handle by building relationships instead of bidding cold, misusing the GSA, enduring massive red tape or needing to hire expensive government consultants.

###

For more information about IAUSGC, contact the company here: IAUSGCChip
Ellis305-357-6478wellis@iausgc.orgFort Lauderdale, FL 33308

IAUSGC

Since 2008, we've been enabling small business owners to grow by selling to multiple giant federal government agencies.

Website: <http://www.iausgc.org>

Email: wellis@iausgc.org

Phone: 305-357-6478



