



## **Wellguard Insurance Announces Strategic Partnership To Help Business Owners Increase Profitability**

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Wellguard Insurance Solutions in Alameda, California, has announced the launch of a partnership to offer business owners tax and cost savings to improve their cash flow. The company has partnered with a national consulting firm to launch Wellguard Savings Solutions, which is designed to uncover large tax incentives and numerous cost reduction strategies that 90% of business owners are unaware of.

"Over the years, my business owner clients have often complained about how costly it is to do business so I began searching for a ways to help put money back into their pockets, and at last I found it," said Todd Wellnitz, President of Wellguard Insurance Solutions.

By partnering with a national consulting firm, Wellguard Savings Solutions will be able provide business owners with the highest industry recognized level of service and a single solution to capture the broadest range of federal, state and local tax credits and incentives free of charge. These tax incentives could include cost segregation studies, research and development of tax credits, property tax mitigation, energy EPAct credits, hiring incentives, and IC-DISC / Export Tax Credit.

"We have structured our processes to meet the challenges commonly experienced by companies looking for cost savings with a focus on each client's specific industry, circumstances, and goals" says Wellnitz.

Under the new service, expense reductions could be provided that include credit card merchant audits, waste recycling audits, worker's compensation insurance audits, and parcel shipping expense audits. Wellnitz says that throughout each project the team will work side by side with the client, and their accounting professional to ensure a smooth integration of these lucrative tax credits. He says that the average business owner is able to realize savings of over \$200k, and if the company is unable to save money for a client then this process is completed free of charge.

More information on the new savings solutions can be seen at [www.wellguardsavings.com](http://www.wellguardsavings.com).

Wellguard Insurance Solutions is an independent insurance agency that provides specialty consulting in areas such as life insurance and disability income planning or retirement income planning and safe money solutions. What separates them from other insurance agencies is a portfolio of customized offerings that are unique to Wellguard Insurance Solutions.

More about the company can be seen on their official website at [www.wellguardinsurance.com](http://www.wellguardinsurance.com).

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## **Wellguard Insurance & Financial**

*Wellguard Insurance & Financial is an independent insurance agency that provides specialty consulting in areas that you may be familiar with such as life insurance and disability income planning or retirement income planning and safe money solutions.*

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