



## **IAUSGC.org Announces Follow-up Program for Small Businesses to Capture \$5,000 to \$25,000 Federal Contracts William Ellis IAUSGC**

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William Ellis President of the International Association of U.S. Government Contractors ([www.IAUSGC.org](http://www.IAUSGC.org)) announces a new IAUSGC Federal Contracting Follow-up Program to enable small businesses to capture all the \$5,000 to \$25,000 federal contracts they can handle from over 4,600 federal agencies and sub agencies like the VA Hospital System and the Department of Homeland Security.

IA U.S. GC has announced new, enhanced federal contracting coaching services to help U.S. small business owners seriously grow their businesses even in down markets so that they can enjoy a comfortable lifestyle, be free of money worries and retire whenever they choose. Business owners know that they must grow their business.

Yet only 4% of small businesses in the US have revenues over \$1 million dollars. With low or no growth, the business becomes one of just surviving instead of thriving. The Department of Commerce published that each year in the US about 1,000,000 businesses are started. The sad news is within the first year 40% are already out of business. Within 5 years, 80% of out of business. And if the business survives past 5 years,

they are not out of the woods. 80% of businesses that survive 5 years fail in the next 5 years leaving only 4% of businesses that make it.

William Ellis IAUSGC explains, "This is unbelievably wrong. Small business owners need help in order to enjoy long term wealth and prosperity. And the fastest, easiest lowest cost way for small businesses to grow is to sell their products and services to the largest customer in the world - the US Federal Government."

This is where the new IAUSGC Federal Contracting Follow-up Program comes in. Since 2008, the International Association of U.S. Government Contractors has helped over 1,500 small businesses successfully launch into the federal government marketplace.

William Ellis IAUSGC believes that small business owners must have professional help learning how to properly market their products and services to the federal government and now the IAUSGC Federal Contracting Follow-up Program includes a 52 week automated, online and offline Federal Follow-up System. William Ellis IAUSGC explains, "The Fortune is in the Follow-up." Already IAUSGC clients seem to be confirming his motto: "William Ellis IAUSGC created my automated, 52-week online and offline Federal Follow-up System including all the marketing headlines, copy writing, reports and even did the work of inputting it to my CRM. I have double the number of federal purchasing people I'm building a relationship with in just 3 months," says Pedro, IT Company.

The IAUSGC Federal Contracting Follow-up Program is the fastest, easiest lowest cost way for a small business to grow by selling to the Federal Government," says Association President William Ellis IAUSGC.

Small business owners that would like to understand if federal contracting is a fit for their business and if they can make serious money with federal contracts should explore IAUSGC Federal Contracting Follow-up Program presented by the International Association of U.S. Government Contractors. For more information, please use the contact information provided below.

About William Ellis IAUSGC: The International Association of U.S. Government Contractors is located in Fort Lauderdale, FL. The Association's Mission is to enable small business to seriously grow profits by training and coaching owners to capture as many \$5,000 to \$25,000 federal contracts as they can handle by building relationships instead of bidding cold, misusing the GSA, enduring massive red tape or needing to hire expensive government consultants.

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For more information about IAUSGC, contact the company here: [IAUSGCCChipEllis305-357-6478wellis@iausgc.org](mailto:IAUSGCCChipEllis305-357-6478wellis@iausgc.org) Fort Lauderdale, FL 33308

## IAUSGC

*Since 2008, we've been enabling small business owners to grow by selling to multiple giant federal government agencies.*

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