

The Employers Edge Launches New Leadership Training Website and Courses

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The Employers Edge offers a menu of training classes and courses which help to turn employees and managers into leaders. The participants learn how to build trust, communicate and effectively develop staff skills and abilities.

Parker CO: The Employers Edge and Ed Beard are pleased to announce the implementation of a menu of training and educational courses which are intended to enhance the abilities of managers and emerging employees to communicate, plan and build trust among their teams. It is important to effectively develop staff so that employees are engaged and retained. Leadership training, executive coaching and development tools and exercises will help employees to achieve competencies.

Some of the features which make this program the best leadership training in Denver include tips for hiring the right people. Hiring for culture and job fit is a science, rather than a trust-the-instinct process. The courses teach participants how to develop performance models for the organizational culture for each job in the company. The training helps to identify procedures which build team trust and effectiveness. Productive teams meet deadlines and deliverables. When there are failures, the courses help to determine whether it is an issue of trust, communication and accountability.

Another training module teaches participants how to manage strategy and goals. Many businesses fail to reach organizational and departmental goals because they do not have a clear strategy on how to reach annual revenue and profit goals. In addition to setting goals, aligning the people and departments with the strategy is an important training module.

For businesses which are involved in sales activities, increasing sales is another aspect of business. Finding new customers and selling solutions are critical. The entire staff, including technical and operational people, must be equipped to develop sales people.

It is the people in any organization that create success. The professionals at Employers Edge are dedicated

and experienced people. Their mission is to implement the unique Talent Management processes and leadership training programs to improve businesses around the world in the hiring, selection, organization and development of all personnel.

For more information, visit the web pages online at <http://www.theemployersedge.com/>.

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For more information about The Employers Edge, Inc, contact the company here: The Employers Edge, Inc
Ed Beard (303) 708-8160
ed@theemployersedge.com
19647 Solar Circle B201, Parker CO 80138

The Employers Edge, Inc

Website: <http://www.theemployersedge.com/>

Email: ed@theemployersedge.com

Phone: (303) 708-8160

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