

Colleyville Real Estate Firm Reaches Forty Million In Annual Sales Revenue

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Colleyville-based Smart Realty offers the services of seven full-time agents to property buyers and sellers in the area. The trained and experienced agents currently are generating in excess of \$40 million annually.

Colleyville TX: Smart Realty and Dewayne Smart are pleased to announce that they have reached annual sales revenue amounts of more than forty million dollars. The Colleyville real estate sales are accomplished by the services of just seven full-time agents. The company specializes in residential real estate and has established itself as a leader throughout the Dallas/Fort Worth Metroplex and surrounding areas. Although revenues have increased by several times over the past few years, owner and found DeWayne Smart has personally trained each member of his team.

DeWayne Smart has been very intentional in his efforts to ensure that Smart Realty continues to provide a unique and personalized relationship with each and every client. His goal is not to be the biggest real estate brokerage in the Dallas/Fort Worth market, but to be the best. One of the motivating factors for DeWayne as a business owner has been to demonstrate that business can be done the right way and still be successful.

Speaking in a recent interview, DeWayne explained, "A key element to the success we have enjoyed is the level of client communication. Smart Realty prides itself first and foremost in listening to your specific needs and then setting realistic expectations upfront to ensure you meet your goals. At Smart Realty, we take nothing for granted, therefore we communicate with all parties throughout the buying or selling process."

Smart Realty has cultivated a team environment which leverages each Realtor's strengths. Each team member is encouraged to utilize their diverse skill set to provide specialized assistance to clients as well as to educate and share knowledge with other Smart Realty Associates. Collectively this makes the team stronger, helps to think outside the box, keeps them thinking one step ahead of the competitors, and enables to help the clients enjoy a seamless transaction.

For more information, visit <http://www.smartdfwrealty.com>.

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For more information about Smart Realty, contact the company here: Smart Realty Dewayne Smart (817) 999-3067
dewayne@smartdfwrealty.com 11809 Camden Green, Colleyville TX 76034

Smart Realty

Website: <http://www.smartdfwrealty.com>

Email: dewayne@smartdfwrealty.com

Phone: (817) 999-3067