



California Company Releases Updated San Diego Real Estate Market Report

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San Diego Homes 4U has recently released an updated report regarding the housing market in and around San Diego, California. The company states that there is an ongoing shift to a seller's market. "It is a great time to sell," says Dennis Smith with RE/MAX By-the-Sea. "I have reasonable solutions available for sellers that want to buy and need to sell in order to buy."

Dennis Smith states that his company can help buyers when they search homes for sale in San Diego as well as help sellers to determine the best fair market price for their home. He says that pending sales for the month of July, 2017 increased by over seven percent for detached homes and nearly four percent for attached homes. In addition, the median sales price for homes in the area increased by more than 10 percent and days on the market decreased by over 15 percent. Smith says that now is definitely the time to list a home for sale. He adds that multiple offer situations are very common these days in the communities surrounding San Diego and that some homes are taken off the market just one day after they have been listed.

"A favorable economy will always benefit the seller," says Smith. "Buyers are hungry and they are

aggressively chasing after the home of their dreams. They're taking these homes off the market nearly as quickly as we can get them listed."

Dennis Smith, whose company can be seen at carlsbadhomesforsalenow.com, says that while sales prices have been on the rise while listing time has been decreasing, there seems to be a lull in the supply needed to meet this rising demand for homes. He states that according to the latest statistics, supply has decreased about 30 percent for the number of homes currently being put on the market. When supply decreases, particularly when it happens in conjunction with a rise in sales, it becomes the premier time for sellers to list and sell their homes.

Those interested in learning more about the current seller's market or about San Diego Homes for You can visit them on their official Facebook page at <https://www.facebook.com/NorthCoastalSanDiegoRealEstate/>.

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