



## **Santa Cruz CA Homes Buy & Sell Property Expert Service Announced**

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Santa Cruz CA: Santa Cruz beachfront homes include some of the most sought-after properties on the West Coast. For assistance in buying or selling oceanfront vacation houses, full-time homes or a rental investment, Sandy Wallace, top Santa Cruz CA real estate agent, helps home buyers? and home sellers? dreams come true.

With a wealth of experience behind her that began in 1998, homebuyers are in capable hands with Sandy Wallace as their Realtor®. Expect unparalleled personal services as she will be there every step of the process to answer questions, provide target home options, assist in negotiations and closing, and even have the newly purchased home professionally cleaned before the homebuyer moves in. Being a resident of Santa Cruz CA gives her the market expertise to provide various home options at different locations to meet a buyer?s wants and needs. From beachfront properties to townhouses and condos, her site [SantaCruzCAHomesForSale.com](http://SantaCruzCAHomesForSale.com) makes searching for that dream home easy. The number of potential home options can be narrowed down by specifying the type of home, price range, number of bedrooms and

bathrooms when using the site's search tool. Listings include homes in neighborhoods such as Pleasure Point Beach, Boony Doon, Rio Del Mar, Capitola, and Scotts Valley to name a few.

Sandy Wallace also offers her very own ONE FULL YEAR guarantee to any client that buys a home using her services. This means that if the purchased home fails to meet the expectations or needs of the buyer for any reason, Sandy Wallace will list the property and sell it for free.

For those who are looking to sell their home, the process begins with a pricing strategy with a recommended price list and a customized marketing plan. Included in this custom plan, professional staging and cleaning are done with only the best professional stagers. Professional photographers are hired to take pictures of the home, including the neighborhood, and the surrounding ocean view. These photos will be used when the listing is published online. Sandy Wallace's services also include a home warranty that covers all the home's systems and appliances while it is on the market, a grand opening where she invites all the top producing agents with their clients, and exclusive seller only representation. Known for receiving multiple offers in the double digits 10 days after a grand opening, Wallace has been able to close and sell properties 9.5% over the asking price.

Previous clients, Abe and Isabel Sanchez, share their wonderful experience with Sandy Wallace's services saying, "Sandy has helped to make our dream a reality. She is not only a professional that one expects from a real estate agent, but also showed kindness and genuine concern... Sandy took requests and requirements and simply put, "made it happen", in a very short period of time. Her honesty and dependability set her apart from all of the other real estate agents..."

Anne Berne, a homeowner and a local teacher in Santa Cruz, was impressed with Sandy Wallace's dedication and hard work sharing, "Sandy has been the best Realtor® since day one of meeting her. She quickly figured out what types of house were right for us and found what we wanted at the price we could afford. She was always there, twenty-four hours a day... She is not just a Realtor®, but has become a trusted friend."

Being able to build wealth with smart real estate investments for clients and friends is Sandy Wallace's vision. Home buyers and sellers can learn more about her personalized services by visiting her website [SantaCruzCAHomesForSale.com](http://SantaCruzCAHomesForSale.com).

About Sandy Wallace:

Sandy Wallace is a top Santa Cruz CA real estate agent who sells oceanfront properties in and around the

Santa Cruz California area. A true resident, her knowledge of the different neighborhoods with a pulse on the market showcases her edge above the rest.

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For more information about Sandy Wallace - Realtor®, contact the company here: Sandy Wallace - Realtor® Sandy Wallace 831-818-7099 seesandy4homes@gmail.com 2901 Leotar Circle Santa Cruz CA 95062

### **Sandy Wallace - Realtor®**

*Sandy Wallace is a top Santa Cruz CA real estate agent who specializes in oceanfront properties. A true resident, her knowledge of the different neighborhoods with a pulse on the market showcases her edge above the rest.*

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