



## **Top Santa Cruz CA Real Estate Agent Sandy Wallace Releases New Updates on the Santa Cruz Real Estate Market**

*July 20, 2018*

July 20, 2018 - PRESSADVANTAGE -

Santa Cruz CA: Top Santa Cruz Realtor® Sandy Wallace recently shared important updates on the Santa Cruz real estate market. Earlier this month, Sandy released a May-June market report covering homes from Bonny Doon to Watsonville that belong to the \$700,000 to \$2,500,000 price range.

Since its launch, Sandy's website has been a valuable source of information for homebuyers and sellers. Sandy regularly updates this site to keep the public up-to-date with the status of the Santa Cruz market, as well as to give them tips for buying and selling homes in the area.

This month, Sandy posted on her blog some updates about the real estate market of the cities of Santa Cruz, Capitola and Aptos. The report revealed that in May 2018, 139 of the 520 homes listed in Santa Cruz were sold between May 1 and May 31.

?Sellers accepted an offer while listed as coming soon on 12 homes. The average price for these homes is \$1,323,417, while the average SF of these homes is 2,470 SF. The average price per square footage is \$576.23,? Sandy reported, adding that all the offers made on these homes were over asking price.

Sandy also reported that as of this month, there are 39, 44 and 42 active listings in Santa Cruz, Capitola and Aptos, respectively. The average list price of homes in Santa Cruz is \$1,138,351, a little above the \$1,095,023 list price of homes in Capitola and below the \$1,269,360 list price of homes in Aptos.

Homes in Santa Cruz County offer both comfort and lifestyle. Its real estate market also offers homebuyers a wide range of options, including waterfront homes, golf properties, luxury estates, condominiums and townhomes. The area is a magnet for homebuyers because of its Mediterranean climate, pristine beaches, lush forests and farmlands, making it perfect for activities like sailing, fishing, golfing, surfing and hiking.

As a real estate agent who has been in the business for almost two decades, Sandy has already mastered the ropes of the Santa Cruz real estate market. Since she started her career, she has helped many homebuyers and sellers achieve their real estate goals while enjoying the process at the same time. When a home seller comes up to her for help, she treats him like her number one client for life. ?I believe home ownership is still ?The American Dream? and should be available to those individuals who pursue that dream. I am committed to professionally represent and protect every client?s interest while creating and retaining relationships with them based on integrity, quality and reliability,? her mission statement says.

Isabel Sanchez, Sandy?s satisfied client, wrote in her review, ?Sandy has helped to make our dream a reality. She is not only a professional that one expects from a real estate agent, but also showed us kindness and genuine concern for our needs. Sandy took our requests and requirements and simply put, made it happen in a very short period of time. Her honesty and dependability set her apart from all of the other real estate agents that we worked with in the sale of our Santa Cruz home.? Another client, Anne Berne, also wrote, ?Sandy has been the best Realtor since day one of meeting her. She quickly figured out what types of house were right for us and found what we wanted at the price we could afford. She was always there, 24 hours a day, looking out for us and holding our hand throughout the whole process.?

If you need someone to assist you with your real estate needs, contact Sandy at 831-818-7099 or visit her website at [www.santacruzhomesforsale.com](http://www.santacruzhomesforsale.com).

More About Sandy Wallace:

Sandy started her real estate career as a loan consultant for conventional loans and hard money loans. Since

becoming a licensed REALTOR in 1998, she has helped hundreds of clients build wealth with smart real estate investments. Her services focus on listing and selling homes for top dollar in the least amount of time, Santa Cruz beach homes, Santa Cruz ocean view homes, condos and townhomes, income property and a lot more.

###

For more information about Sandy Wallace - Realtor®, contact the company here: Sandy Wallace - Realtor®@Sandy Wallace831-818-7099seesandy4homes@gmail.com2901 Leotar Circle Santa Cruz CA 95062

### Sandy Wallace - Realtor®

*Sandy Wallace is a top Santa Cruz CA real estate agent who specializes in oceanfront properties. A true resident, her knowledge of the different neighborhoods with a pulse on the market showcases her edge above the rest.*

Website: <http://www.santacruzcahomesforsale.com/>

Email: [seesandy4homes@gmail.com](mailto:seesandy4homes@gmail.com)

Phone: 831-818-7099

Schedule Your Showing Today!  
831-818-7099

**Sandy Wallace**  
REALTOR®  
Cal BRE 01232172  
Keller Williams Realty  
1414 Soquel Ave, Suite #100  
Santa Cruz, CA 95062

**BEACH HOMES**  
SANTA CRUZ, CA  
(831) 818-7099 cell | (888) 612-0015 fax  
[www.SeeSandy4Homes.com](http://www.SeeSandy4Homes.com)  
[Seesandy4Homes@gmail.com](mailto:Seesandy4Homes@gmail.com)