



Latest Santa Cruz CA Market Report Reveals Santa Cruz is Still an Ideal Place to Buy and Sell Homes

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Santa Cruz CA: The Santa Cruz CA market remains a great option for real estate investors. Earlier this month, top Santa Cruz real estate agent Sandy Wallace released a market report for the area, showing that the city still has a lot to offer to homebuyers and sellers alike.

Sandy's market report covered homes from Bonny Doon to Watsonville that belong to the \$700,000 to \$2,500,000 price range and reflected the status of the market for the months of May and June. Sandy revealed in her report that out of the 520 homes listed in Santa Cruz County in May, they were able to sell 139 between May 1 and May 31.

Sellers accepted an offer while listed as coming soon on 12 homes. The average price for these homes is \$1,323,417, while the average SF of these homes is 2,470 SF, wrote Sandy in the report. She also added that all the offers for the sold homes were over asking price.

The market report likewise offered detailed information about the status of real estate in the cities of Santa Cruz, Capitola and Aptos, including the number of listed homes, contingent releases, pending sales and homes sold in the areas. The figures showed that Santa Cruz is still an ideal spot for building wealth with smart real estate investments.

Since its launch, Sandy's website has been a source of valuable information for homebuyers and sellers in Santa Cruz. Through her blog, Sandy shares her knowledge about buying and selling homes in the area, giving tips that help investors achieve their real estate goals. The website also offers current listings of homes in Santa Cruz for those who are looking to buy properties in the area.

As a real estate agent, Sandy's goal is to help each of her clients own a home in Santa Cruz, believing that homeownership is still the American Dream and that this should be available to everyone who pursues that dream. Her technical expertise and knowledge of the market, coupled by her dedication and care for her clients, make Sandy's services difficult to match. "My vision is to build wealth with smart real estate investments for my clients and friends. I want to know who people are, to understand their goals and dreams? I will donate my money and time to make the Santa Cruz community the best place to live life," she said.

Steve Johnson, a satisfied client, wrote in his review, "I met Sandy Wallace several years before she sold my home for me. I called her with questions all the time, she would always call me right back and talk to me about my concerns. When I did list my home for sale with Sandy she went right to work and didn't stop till I had my money. This was not an easy house to sell nor am I an easy guy to work for. I am a lawyer and I have my RE brokers license. I have worked with many realtors; Sandy always exceeded my expectations of anyone I have ever worked with." Another client, Kathleene Middleton, also wrote, "Sandy Wallace is phenomenal. She has tremendous energy and a positive outlook. She was there for me every step of the way during a difficult negotiation. I always knew what was happening which helped give me confidence that things would work out. And, they did. Thanks Sandy!?"

If you need someone to assist you with your real estate needs in Santa Cruz, contact Sandy at 831-818-7099 or visit her website at www.santacruzhomesforsale.com.

More About Sandy Wallace:

Sandy started her real estate career as a loan consultant for conventional loans and hard money loans. Since becoming a licensed Realtor in 1998, she has helped hundreds of clients build wealth with smart real estate investments. Her services focus on listing and selling homes for top dollar in the least amount of time, Santa

Cruz beach homes, Santa Cruz ocean view homes, condos and townhomes, income property and a lot more.

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For more information about Sandy Wallace - Realtor®, contact the company here: Sandy Wallace - Realtor®@Sandy Wallace831-818-7099seesandy4homes@gmail.com2901 Leotar Circle Santa Cruz CA 95062

Sandy Wallace - Realtor®

Sandy Wallace is a top Santa Cruz CA real estate agent who specializes in oceanfront properties. A true resident, her knowledge of the different neighborhoods with a pulse on the market showcases her edge above the rest.

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