

Sandy Wallace Now Offers Retirees Unparalleled Home Buying and Selling Services in Santa Cruz CA

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Santa Cruz CA: Top Santa Cruz CA real estate agent Sandy Wallace helps retirees make the most of their golden years by making their Santa Cruz real estate dreams come true. As a seasoned agent, Sandy helps retirees understand the benefits of moving to Santa Cruz CA and living in a retirement home, even offering them a one full year guarantee to ensure that they are happy with their home purchase.

Since entering the real estate business, Sandy has helped hundreds of homebuyers and sellers achieve their real estate goals. She particularly focuses on retirees who want to enjoy their lives after retirement, helping them sell their big family homes so they can settle in one of the retirement communities of Santa Cruz CA.

Santa Cruz is home to some of the best retirement communities in California. These communities feature golf courses, tennis courts, pools, and many other amenities, allowing their residents to live an active lifestyle. The area is also ideal for homebuyers who are looking for vacation getaway homes near the beaches of Santa Cruz.

As an agent, Sandy makes sure that her clients get all the attention that they need and that she is able to guide them through their choices, whether they are looking for their dream property in Santa Cruz CA or putting their Santa Cruz property up for sale. Sandy also ensures that the homes that she finds for her clients are able to meet their needs and expectations by offering them a one-year guarantee, where if for any reason a client is not satisfied with her home purchase, she will list the property and sell it for free.

For Sandy, it is wise for a retiree to sell her family home and move to a place like Lake Tahoe, which offers its residents lots of fun and exciting programs and activities, or in Reno Nevada, where there is no state tax. ?Quite a few of my friends have done this?retired, found themselves a nice home, moved up there with their money and are now enjoying their lives,? said Sandy. ?The way to make money is to list your home, stage it, have it ready with all the professional photos, be ready for really good offers, treat your potential buyers kindly and finally make your move to Santa Cruz,? she advised retirees.

With years of experience in real estate under her belt, Sandy knows how important home staging is when selling a home. For her clients who are planning to sell their family homes before moving to Santa Cruz, she makes it a point that their homes are professionally cleaned and staged so they get only the highest offers possible for their properties. ?In order to have your Santa Cruz home sell for the most money in the least amount of time, I will help you stage your home to look like a million bucks. I will pay for a one-hour professional consultation with one of our local home stagers. Staging can get you 6% more on your sale price,? said Sandy.

Sandy has been two decades strong in the business because of her integrity and unparalleled commitment. Her client, Anne Berne, wrote in her review, ?Sandy has been the best realtor since day one of meeting her. She quickly figured out what types of house were right for us and found what we wanted at the price we could afford. She was always there, 24 hours a day, looking out for us throughout the whole process.? Another client, Isabel Sanchez, also wrote, ?Sandy has helped make our dream a reality. She is not only a professional that one expects from a real estate agent, but also showed us kindness and genuine concern for our needs.?

For those who need someone to assist them with their real estate needs, contact Sandy at 831-818-7099 or visit her website at www.santacruzhomesforsale.com.

More About Sandy Wallace:

Sandy started her real estate career as a loan consultant for conventional loans and hard money loans. Since

becoming a licensed REALTOR in 1998, she has helped hundreds of clients build wealth with smart real estate investments. Her services focus on listing and selling homes for top dollar in the least amount of time, Santa Cruz beach homes, Santa Cruz ocean view homes, condos and townhomes, income property and a lot more.

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For more information about Sandy Wallace - Realtor®, contact the company here:Sandy Wallace - Realtor®Sandy Wallace831-818-7099seesandy4homes@gmail.com2901 Leotar Circle Santa Cruz CA 95062

Sandy Wallace - Realtor®

Sandy Wallace is a top Santa Cruz CA real estate agent who specializes in oceanfront properties. A true resident, her knowledge of the different neighborhoods with a pulse on the market showcases her edge above the rest.

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