



SRES Designation Earned By Real Estate Agent In Carlsbad CA

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Breceda Real Estate Group of Carlsbad has announced with pride that Teran Breceda has received a Seniors Real Estate Specialist (SRES) designation. The real estate agent in Carlsbad, CA, has recently qualified for SRES certification, and with that, they have announced that they are ready to assist seniors in the area with their home buying and selling needs.

An SRES designation shows that a real estate agent has the knowledge necessary to advise home buyers and sellers that are older than 50 years of age. Agents, once they have received certification, can counsel clients through financial and lifestyle transitions including buying or selling a home, refinancing, moving into a retirement community, and more.

"It's a good designation to have anywhere," says Breceda. "This is especially true wherever seniors typically retire and move to, such as warm, sunny California."

An SRES designation requires that real estate agents successfully complete a two day SRES designation course. In addition, they must be active members of the National Association of Realtors and must have

active membership in the SRES Council. More on the requirements for SRES designation can be seen on the official Senior Real Estate site.

"Seniors need someone who has experience, someone who has the knowledge of senior lifestyle and finances to help them with this transition," explains Breceda. "I take pride in my certification and am ready to assist seniors in choosing a new home, downgrading their current home, transitioning into a new community, and more."

The real estate agent in Carlsbad CA says that many seniors find it difficult to sell a home, particularly if this is a home that they have lived in for decades, raised their family in and perhaps have been in for their entire adult lives. The emotional challenges can often be overwhelming and even if selling the home makes good sense financially, some may choose to remain in the home simply because they cannot face those emotional difficulties. Breceda says that the certification process teaches real estate agents how to help seniors to better accept selling their family home or finding options that will allow them to keep the home, such as a reverse mortgage. The California based real estate agent says that the training for SRES designation gives real estate agents knowledge of reverse mortgages and other solutions that can help to take the worry and stress out of the real estate transaction and give seniors peace of mind for their golden years.

The designation not only helps prepare real estate agents to assist seniors in selling their existing property but in helping them to find a new home that better meets their needs, such as something smaller, something that is equipped with handicap necessities and something that is located closer to family and friends. The designation helps agents to better understand the difficulties and challenges that are faced by those over 50 so they are better equipped to help those seniors handle those issues. Agents will also be able to help seniors to avoid scams and loan schemes that have victimized many seniors over the years.

Breceda Real Estate Group serves many areas of California with real estate services designed to help all home buyers and sellers, particularly those over the age of 50. The company states that whether consumers are searching for an entire company or a single agent, they understand that true real estate service comes down to relationships and they state that they take the time to get to know each and every client on a personal basis so that they can better understand what they are looking for and what they need with regards to buying or selling a home. The company states that this one on one personal care is what has made them the preferred real estate agency in Carlsbad.

Homeowners or those looking to purchase a home in Carlsbad, San Diego, or other areas of California can contact the company directly to learn more. Those looking to learn more about the SRES designation and how a certified real estate agent can help seniors to better understand the buying or selling process can visit the company online or visit the SRES official website. Interested homeowners or buyers can also visit Breceda Real Estate on Twitter at <https://twitter.com/BrecedaReal>.

The company urges those who are looking to buy or sell, particularly seniors, to contact them as they can ensure that the transaction will run as smoothly as possible. Breceda concludes, "As a senior citizen myself, I have the knowledge, first hand knowledge, needed to help you with all of your real estate needs. I can relate to your challenges and I love knowing that I am helping."

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For more information about Breceda Real Estate Group Of Carlsbad, contact the company here: Breceda Real Estate Group Of Carlsbad Teran Breceda (858) 349-6557 info@brecedarealestategroup.com 2131 Palomar Airport Rd #237a, Carlsbad, CA 92011

Breceda Real Estate Group Of Carlsbad

Let the Breceda Real Estate Group guide you through the process of buying or selling your home in Carlsbad. We've helped many people make what can be one of their most stressful experiences into one they remember fondly.

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