Phoenix Real Estate Expert Says Home Buyers Should Act Quickly

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Flesher Home & Away Realty, a real estate agency based in Phoenix, Arizona, has recently commented on the real property market in the Phoenix metro area, and that families looking to buy a house should act now before prices soar. Much of the current market has grown so quickly that buyers need to move fast based on the recovery of the economy with population growth in the area.

"Right now is the time to get in on a great price for a house," says Bill Flesher from Flesher Home & Away. "The Phoenix area is growing and the number of unique properties in the city has as well which means that I can find a home for just about any type of situation. Don't wait, because the more the economy recovers, and the more people that move here, the higher these prices will go."

As the capital of Arizona, and as of October of 2017, more than 1.6 million people reside in the city, making it the most populous capital city in the U.S. According to the Phoenix New Times, the city saw the second most growth in population behind San Antonio, Texas, between 2016 and 2017. The biggest factors contributing to that growth, according to experts, were the expanding of the technology and biomedical industries, particularly in the downtown area. Currently, Phoenix is the fifth largest city in the U.S.

As an Arizona native, Flesher is not surprised by the newfound interest in the city. "We've got a lot to offer people looking to move to Phoenix: professional sports teams, national parks, and the weather here is spectacular," he says. "It's ideal for families because its low crime rate makes it one of the safest parts of the state to live in."

Flesher says potential homeowners should buy now because housing prices in the Phoenix real estate market are rising fast. "In fact, the median price of a house in Phoenix was $254,000 in the second quarter of 2018 alone," he states. "That's a 9% increase from 2017, which is nothing to laugh at, as it's higher than anywhere else in the nation. It's great for sellers, but buyers need to make a decision now before they're completely priced out. Houses are going fast in the area."

Another reason homebuyers should act quickly, Flesher says, is the unique array of home types in the Phoenix area. "Arizona is known for having a mix of architecture and culture, not to mention the wide open spaces of the desert," he says. "Homes with acreage, two-story houses, houses with pools, even under-construction homes are all available in Phoenix."

Flesher's dedication to service for his clients shows in the consistently positive reviews. K. Sorenson said, "Bill was absolutely great to work with. Having never sold a property before, I had to completely rely on someone to help guide me through the process. Even though he is new to the field, Bill did a great job explaining the process to me, offering advice without making it sound like I definitely had to do what he suggested. In some situations, Bill gave me different options depending on the scenario and also checked with others in his company to make sure we were on the correct track. I also appreciated how quickly Bill responded to calls and texts. He made my first selling experience easy and smooth and I was able to get a great price on my property. I highly recommend Bill as a realtor. Bill completely invests in his clients, and always looks out for their best interest."

Flesher Home & Away serves all communities of the greater Phoenix metro area, including Glendale, Sun City, Verrado, Goodyear, Youngtown, and much more. "Whether you're looking for a shorter commute to work, a better school, or want to move into a bigger space, I'll work with you to get you the house you deserve," Flesher says.

As a former police officer and teacher, Flesher knows what works for families of first responders and those with children. "Whether you're a military family looking to relocate or you're a first time buyer moving into your first real house, I'll work with you to get the best deal on a house you can call home," he says. "I do a comprehensive look at market trends, demographics, schools, and other lifestyle data that will fit your family's personality and budget."

Those who would like to see current listings in the Phoenix metro area, or would like more information on Flesher Home & Away, can visit the real estate agent's newly designed website.

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Flesher Home & Away Realty

If you are in the market to buy a home in Phoenix, AZ or a surrounding city or town in the Valley, Flesher Home and Away Realty is the Phoenix Real Estate market professional that you need.

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