



Langley Mortgage Company Introduces Second Mortgage Services

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Blue Pearl Mortgage Group recently discussed the value of Mortgage Services for all customers and announced that their Mortgage Company services are available for clients in Langley. This is part of their growth as they continue to the best solutions for mortgage financing for their clients. Blue Pearl Mortgage Group is a prominent and highly reputable team for Mortgage Company Services in Langley.

"Many of our clients come to us because they don't really understand the mortgage process," admits Blue Pearl Mortgage Group's Nitesh Prakash, who has worked in the mortgage industry for more than a decade. "We explain to them just how the mortgage works, and what their best options are."

Transparency is a byword in the company and that applies to the fees as well as to the entire process. According to Langley mortgage broker, Prakash, even a seemingly simple process such as a mortgage comes with several options.

"We explain to our clients the differences between an open mortgage which allows them to pay the entire balance at any time of the term, and a closed mortgage which doesn't allow that but comes with lower

rates,? explains Prakash. ?Then we also have to point out whether a fixed mortgage rate is better or not than a variable mortgage rate.?

Surrey mortgage company, Blue Pearl Mortgage Group also advises its clients on refinancing options, according to Prakash. In refinancing, the existing mortgage is paid off and a new one is put in place.

?Some of our clients come to us with a mortgage already in place, and they seek advice on refinancing,? reveals Langley mortgage provider, Prakash. ?We look at the various options to see if the refinancing gives savings or offer better terms for our clients, and then we guide them through the entire process.?

Some of their clients also seek advice regarding a second mortgage. ?We advise our clients on the possibility of a second mortgage when they have a large financial expense on the horizon,? says Prakash. ?Usually, it means that a client has a child who needs college funds, a serious medical expense, or a business that needs some startup capital.?

In some cases, their clients are looking for ways to live more comfortable lives in their sunset years, and Blue Pearl Mortgage Group helps them obtain a reverse mortgage.

?We have clients who are older than 55 years old, who may not have the cash they need for necessities in the near future,? says Prakash. ?But in a reverse mortgage, our senior citizen clients may live in their homes without the necessity of making any payments at all.? For further information, contact Blue Pearl Mortgage Group.

Check out this video for more information: <https://www.youtube.com/watch?v=GmOgh0qSOuU>

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For more information about Blue Pearl Mortgage Group , contact the company here:Blue Pearl Mortgage Group Albina604-510-1367albina@castlecs.com19949 56 Ave, Langley, BC

Blue Pearl Mortgage Group

Blue Pearl Mortgage Group provides mortgage and debt consolidation services for their clients.

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The logo for Blue Pearl Mortgage Group, featuring the word "Blue" in a stylized, cursive blue font, followed by a small, solid blue circle.

