



## **Bali Nirmana Property Merger Brings West Coast Real Estate Opportunities**

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Denpasar, Bali, Indonesia ? Bali Nirmana Property has been operational in the Bali property sector since 2008, successfully connecting hundreds of buyers with new homes, investment land-banking options, hotels and more, primarily focusing on central and eastern Bali. A recent merger which has brought Patrick Clancy into the fold now expands the company's coverage to include the highly lucrative west coast as well, encompassing the traditional investment villages of Seminyak, Canggu, Legian, Kerobokan and more. Bali Nirmana Property carries an extensive portfolio of land and villa options, catering to both the domestic and international buyer. If the ideal property is not in stock, the team will source it.

Company headquarters are located in Sanur as it has always been, but there is now a satellite office in the village of Umalas to more efficiently service the west coast market. In a market that may lack some of the sophistication of more established regions around the world, now, more than ever, qualified buyers need someone in whom trust can confidently be placed.

"I couldn't be more happy with the level of professionalism and genuine care I have received as a client of Patrick and his team. Together they made the process of purchasing property in Bali a dream come true.

Being an international investor for the first time caused me to be a little nervous however Patrick constructed the process not only to be easy but enjoyable. I couldn't be happier throughout the process from beginning to hand over and still months later receiving guidance from Patrick proves he goes above and beyond his required duty of a realtor. I would highly recommend him and his team to everyone. Thank you, Patrick, I'm forever grateful for your kindness and patience."

While most property transactions follow a reasonably predictable path from inception to settlement, the transaction referred to above required more navigation than usual. The villa was an ongoing business, so there was a fair amount of administration and clarification required to ensure that the buyer knew exactly what she was buying into. The seller was off-shore, so Power of Attorney agreements had to be engineered prior to settlement, and handover was a bit prickly as there were a range of staffing issues which demanded a soft touch and some experience with the Balinese work ethic and cultural norms. If this level of service and commitment is what is required in a real estate agent, visit <https://www.balinirmanaproperty.com> to connect with one of the agents to confidently move forward with a sound and safe investment.

There are several steps that an investor in the Bali real estate market will take which may be entirely different from the steps taken back home in the process from the offer/acceptance phase through the settlement process and onto handover. Experience has proven that it is best to have a guide who has been there several times already so that some of the traditional impediments can be anticipated and overcome with ease, allowing the investor to enjoy the process, and not just survive it.

"We can't thank you enough for your professionalism, expertise, and hard work in helping us find our home in Canggu. We love our home, the neighborhood, and the community! As we started to look (from abroad), your website was extremely helpful as we were going through our initial decision process. After we decided to invest in Bali, your years of experience in this market really came into play. Your knowledge of the neighborhoods, home construction, and attention to our other needs (inspectors, insurance providers, and staffing), was so valuable and helped guide us in making the right decisions. In fact, we have already recommended you to both friends and relatives who have mentioned buying or selling a home!"

Patrick firmly believes that trust is the foundation of any relationship, and in real estate particularly overseas real estate that trust cannot simply be granted, it must be earned. The Bali Nirmana Property team members look forward to earning clients' trust every day and endeavor to earn it over and over again. Whether clients are buying or selling, Bali Nirmana Property is there, guiding through the process from start to finish and beyond, ensuring that every part of the wish list has been satisfied and clients' time in Bali is spent enjoying this smart investment with friends and family for years to come.

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For more information about PT Bali Nirmana Property, contact the company here: PT Bali Nirmana Property Patrick Clancy +62 817 9733 031 [hello@balinirmanaproperty.com](mailto:hello@balinirmanaproperty.com) Jl. Bypass Ngurah Rai No.245,

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## **PT Bali Nirmana Property**

*Welcome To Bali. Local knowledge of property is the most important aspect of both buying and selling in Bali. With 25 years combined expertise, Bali Nirmana Property gives you an unprecedented wealth of knowledge to make better purchases and sales.*

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