Dependable Homebuyers Offer Service for Selling Baltimore Homes Without a Realtor

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Baltimore, MD - Baltimore?s retail real estate market has seen a marked increase recently according to current reports. With a large number of affordable homes still available to lease or buy, small and large families alike are now able to take ?advantage of the market to negotiate more favorable lease terms or lower rates,? states Evan Roberts, a professional home buyer with Dependable Homebuyers. It is more important than ever now to find a real estate professional that can negotiate the best lease terms or purchase price, as well as to secure a brokerage agreement that is equitable and fair,? says Mr. Roberts. ?This doesn?t have to be a Realtor, but it should be someone who?s familiar with the industry.?

He continued, ?Many people choose a neighbor or family member that happens to be a real estate broker, but there is much more to think about when choosing the right professional that can work out a deal that is in your best interest.?

In a buyer?s market, broker commissions are not always split evenly, explains Roberts. It is important to first determine the appropriate percentages for the selling brokers before entering into an exclusive agreement. While six percent of the sales price may not sound like a lot, it could result in thousands of dollars being lost

to a middleman. When you want to sell your house fast, the more middlemen you can in the transaction, the longer it often takes.

?It is important to figure out whether or not a real estate agent can even bring value to the transaction. In many cases you can find a buyer yourself without having to shell out thousands of dollars in a real estate commission,? he said. He continued, ?One alternative solution is to call a professional home buying company like Dependable Homebuyers. These companies will provide you a cash offer within 24 hours and you don?t have to worry about making repairs to deal with inconvenient showing requests from potential owner occupant buyers.?

When representing a buyer, seller, landlord, tenant, or other client as an agent, Realtors are responsible for protecting and promote the interests of their client. The issue is that many times the financial incentives for a Realtor run counter to the best interests of their client. They receive more commission when a home sells at a higher price point, resulting in many real estate agents advising their clients to conduct costly repairs the extend the sales timeline and have little financial return for the clients.

Dependable Homebuyers is a local Baltimore ?We Buy Houses? company that has been operating in the Baltimore metropolitan area since 2012. Their team of real estate professionals work to provide alternative sale solutions for homeowner who wish to sell their homes quickly. They simplify the home selling process so that their clients can move onto the next stage in their lives without stress or hassle.

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For more information about Dependable Homebuyers Baltimore, contact the company here:Dependable Homebuyers BaltimoreDependable Homebuyers(443) 266-6247info@dependablehomebuyers.com1402 Belt St, Baltimore, MD 21230

Dependable Homebuyers Baltimore

Dependable Homebuyers is a local home buying company in Baltimore, MD. We buy houses in any condition and any situation. If you want to sell your house fast, give us a call at (443) 266-6247 and we?ll provide you a cash offer within 24 hours.

Website: https://baltimore.dependablehomebuyers.com

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