Dependable Homebuyers Reports Record Number of Home Purchases in 2018

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Baltimore, MD - Dependable Homebuyers has reported a record number of home purchases for 2018. According to Evan Roberts, owner and home buyer with Dependable Homebuyers, there are several key factors at play.

?Dependable Homebuyers is continuing to assist homeowners with selling their homes and it is creating a well known reputation,? said Roberts. ?Homeowners who want to sell their properties fast are advantaging of the services we provide. We?re not the first ones in the Baltimore market to provide a ?we buy houses? solution, but we?re the most successful in providing sellers an offer that they are happy with. We leverage our local knowledge of each neighborhood to allow us to offer more money than our competitors in the market.?

Roberts continued, ?With interest rates rising, we?re seeing owner occupants offering less money for homes. Since we purchase homes in cash these interest rates don?t impact our offers. This provides us a competitive advantage that has gone unmatched.?

According to Roberts, one outcome of this recession is that homeowners better understand the impact of a recession on home prices. Sellers no longer hold onto their homes forever thinking that if they wait long enough then they will get the price they want. ?Sometime having the market humbled is the best way for people to come back down to earth and be in the mindset of getting a deal done,? he explains.

?Our sellers are no longer caught up in the real estate frenzy, but are focused on the market value of their Baltimore home,? she said. ?They don?t have the time or money to be waiting around for that hypothetical owner occupant to fall in love and overpay for their property. It?s gratifying to see so many people with a goal of making a deal and agreeing to a price that is a win-win for all parties involved.?

With interest rates rising, Mr. Roberts believes that 2019 will be an even better year for Dependable Homebuyers and the ?We Buy Houses? industry. As borrowed money becomes more expensive more buyers will leave the market. This leaves investors with proper financing to make deals happen for sellers. ?Instead of working to have our message heard in a noisy market, we will be able to focus on addressing the concerns of Baltimore sellers. We got into this business to help people and are excited to have less inexperienced investors leaving the market,? he exclaimed. ?It is these less experienced investors that leave a bad taste in the mouth of regular homeowners. We want to bring back credibility to our industry.?

Dependable Homebuyers is a local home buying company located in Baltimore, Maryland. To learn more about their home buying services please visit https://www.pressadvantage.com/story/24172-dependable-homebuyers-offer-service-for-selling-baltimore-homes-without-a-realtor.

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For more information about Dependable Homebuyers Baltimore, contact the company here:Dependable Homebuyers BaltimoreDependable Homebuyers(443) 266-6247info@dependablehomebuyers.com1402 Belt St, Baltimore, MD 21230

Dependable Homebuyers Baltimore

Dependable Homebuyers is a local home buying company in Baltimore, MD. We buy houses in any condition and any situation. If you want to sell your house fast, give us a call at (443) 266-6247 and we?ll provide you a cash offer within 24 hours.

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