



## **Cali Dreamz Shows How It Is Beneficial To Hire A Realtor When Planning To Buy A Home**

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Cali Dreamz Real Estate, based in Rocklin, CA, has announced that they want to show the many reasons why people would want to hire a real estate agent. With houses now available for purchase through the Internet, many people are now wondering why they would need the services of a realtor. Thus, they would like to answer those who are asking the question, "Should I use a realtor to buy a house?"

Jordan Yarbrough, realtor at Cali Dreamz Real Estate, says, "There are actually many reasons why people would want to hire a real estate agent. One of the primary reasons is that realtors have the necessary education and experience in dealing with the seller. Those who will negotiate with the seller on their own will be at a disadvantage because they're not familiar with such transactions. But an experienced realtor will know how to negotiate and get the best possible outcome."

Another good reason to get the services of a realtor is that he is familiar with that particular neighborhood. Realtors know the prices of houses in that particular community and will be able to negotiate much better with the seller. Also, they will know the pros and cons of living in that particular community and can advise the buyer on the best places to buy a home in that neighborhood and those places that they need to avoid.

Furthermore, realtors are familiar with the market conditions for that neighborhood. They know when the conditions are favorable for buying a home in that particular area. And for those communities where they are not familiar with, they are likely to know other realtors who are knowledgeable about that particular area where the home buyer is interested in.

An important area in which realtors can be a real benefit to home buyers is in handling the large amount of paperwork that is required. Home buyers are not likely to be familiar with these. Purchase agreements are now 10 pages or more in length and that does not even include the disclosures required by federal and state laws. A small mistake there can result into some legal issues.

And after closing, home buyers will still find real estate agents to be helpful. Even for the smoothest transactions, some important questions may arise later on such as property tax assessments, documentary stamps or transfer tax being months behind. Fortunately, the real estate agent can be called upon to handle the problem and straighten it out. If the home buyer has chosen a really dependable real estate agent, he will always be ready to provide help when such things happen.

And finally, home buyers would be able to rely on real estate agents when they need so sell their home or want to buy another home. Good agents even provide updates to their clients on market trends, informing them when it is a good time to buy or sell a home.

Jordan Yarbrough is a real estate broker with an excellent reputation as he has 17 years of experience in handling real estate transactions. Those who are looking for homes in Rocklin and other parts of the Sacramento area can rely on his services. Cali Dreamz Real Estate currently serves the communities of Folsom, Fair Oaks, Loomis, Granite Bay, Rocklin, Penryn, and Roseville.

That Jordan provides excellent service is proven by the many positive reviews that previous clients have provided. For instance, in one of the five star reviews on Google, Ryan L. says, "I experienced excellence first hand working with Mr. Jordan as my realtor. He was simply outstanding and delivered a result that was beyond my expectations. The services he offered were exceptional. He was very flexible with his time, and we had a couple of meetings during weekend and late evenings. I strongly recommend Jordan and his team at Cali Dreamz Real Estate to anyone looking for a home and I will definitely come back the next time I move again."

Those who need more information or want to know how to hire a realtor to buy a home can visit the Cali Dreamz Real Estate website or contact them by phone.

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For more information about Cali Dreamz Real Estate, contact the company here: [Cali Dreamz Real](#)

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## **Cali Dreamz Real Estate**

*As a full time professional real estate Broker, I pride myself on offering superior personal service before, during and after your transaction. Knowledge, commitment, honesty, expertise, and professionalism are the cornerstone of my business.*

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