



Electronic Merchant Systems Details 10 Steps To Set Up A Merchant Account

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Electronic Merchant Systems (EMS) specializes in payment processing and merchant services. Founded in 1988, Electronic Merchant Systems has spent over 30 years aiding people in launching and running successful businesses as well as maintaining their finances.

As noted on Electronic Merchant Systems' website, their mission is to be, "the industry leader in merchant services by providing an innovative suite of business solutions, a high level of quality service, and having professional, dedicated employees that increase the financial well-being of our clients." The company says, "We would encourage those who are interested to visit our main site to learn more about a wide variety of business keeping and financial news, services, and techniques."

Electronic Merchant Systems engages and helps clients, potential clients, and everyday people by posting news and blog entries frequently. All entries refer to the field of finances or small businesses but, within those fields, encompass a wide variety of topics. Some examples of these topics include, 'Differences between a POS Terminal and a Credit Card Machine,' 'The Importance of Social Media for your Small Business,' 'Everything You Need to Know about Credit Card Processing,' and 'How to Make a Good Living Selling

Merchant Accounts.?

The company even supports a free online university, EMS University, that allows interested people to take courses and learn how to be as successful as possible, as well as promote long term and stable business growth.

In their most recent blog post ["10 Steps to Set Up a Merchant Account"](#) EMS details the necessary steps to set up a merchant account, and why it would be a good idea to do so. They compare merchant and business accounts, highlighting the various advantages and drawbacks of pursuing each method. They also include tips and tricks that they have become accustomed through their own years of experience.

The first step that they mention in setting up a merchant account is Underwriting, explaining that, ["When you're given a merchant account by a payment processor and their banks, they inherit a certain amount of risk."](#) They also advise that, ["To make sure the underwriting process goes as smoothly as possible for you, it's always a good idea to work with an experienced partner."](#) EMS invites people to, ["Read our post here to learn more regarding all the steps and how to complete them successfully."](#)

Electronic Merchant Systems has evolved exponentially over the 30 plus years that they have been in business. From partnering with their first terminal-based merchant in 1988 to boasting over 500 Google reviews in 2018, Electronic Merchant Systems has grown to provide for merchants all over the world. They continue to evolve alongside the consumer experience, now offering services such as, a variety of eCommerce and mobile payment solutions so that merchants can benefit from the continually evolving customer landscape. They also offer services such as card reader terminals, virtual terminals, Flok, EMS Insights, EMS mobile, and EMS+.

A reviewer on RateaBiz shared how, ["We interviewed many companies before we selected Electronic Merchant Systems. We chose them because, in order, customer service and commitment to excellence, savings of more than \\$150 a month, and their ability to serve our needs any time of the day or night. In addition, they wanted to know about our business and how they could best help us. They cared, period! They are also very "in tune" to what's coming down the pike in the credit card business. I highly recommend anyone looking for a partner for your credit card processing to give them an opportunity to show what they can do for you like they did for us!"](#)

EMS has an A+ rating on the popular business rating website, Better Business Bureau. Here, one customer stated that Electronic Merchant Systems has, ["Fair rates and good customer service. I have been with EMS for 3 years. I love that I can call and reach a real person, that I get paper statements for each month."](#)

Electronic Merchant Systems has over 40 offices spread across the globe, including six in the United States

alone. They currently provide their services to a staggering 35,000 merchants. Their headquarters are situated in Cleveland, Ohio. Those interested may contact Merrell Sheehan of Electronic Merchant Systems for more information, or locate the company at this link: [?We're ready to help your business,? Sheehan says.](#)
[?Find us here to find out more.?](#)

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For more information about Electronic Merchant Systems, contact the company here: [Electronic Merchant Systems\(800\) 726-2117info@emscorporate.com250 W Huron Rd #400Cleveland, OH 44113](#)

Electronic Merchant Systems

Established in 1988, Electronic Merchant Systems has grown to become a leading provider of payment processing & merchant services. Electronic Merchant Systems' mission is to be the industry leader in merchant services and payment processing solutions.

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