

## Questions that could save your business millions of dollars: Spandah releases new online course

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Spandah Pty Ltd has released a new on-line training course on the art of asking powerful questions in business, and how these questions are vital to the success of any organization. Further information can be viewed on their website: www.spandah.com/powerfulquestions.html. The training is designed to help business leaders gain the crucial skills needed to ask the questions that really matter and ensure more businesses are successful in their operations.

Christo Norden-Powers, Director of transformation and organizational change at Spandah Pty Ltd, says, "You won't learn these skills at business school or governance courses, and consequently few business leaders really know how to do this well."

Businesses all over the world lose money each and every day because they are not asking the right questions at the right time. There have been huge, and highly public, debacles in major corporations over the past few years, including NAB, ANZ, James Hardie and Centro. These arose primarily from the failure to ask the right questions at the right time. Had these questions been asked, then risks could have been uncovered sooner, and these businesses could have found the necessary solutions to avoid losing hundreds of millions

of dollars in profits and share value, as well as to avoid huge loss of reputation.

According to Norden-Powers, asking powerful and insightful questions is a truly essential skill for all business leaders. This is particularly true for executives and directors, or anyone else who takes a leading role in governance, compliance, risk, finance and strategic implementation. By having the necessary skills to ask the right questions at the right time, directors and executives will be able to make an immediate and significant difference to the impact they have on the business and to the business as a whole.

An in-house live Master Class in Powerful Questions is also available. Visit www.spandah.com/questions.html for further information.

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## Spandah Pty Ltd

Spandah is an Australia based consultancy specializing in accelerated whole-of-organization cultural change, training and coaching, problem solving skills, powerful communication and questioning skills. We deliver programs on-line and live.

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