

Dependable Homebuyers Explains That Real Estate Is A Saturated Buyer's Market In Baltimore

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Baltimore, Maryland - April 25, 2019 -
Maryland based Dependable Homebuyers recently issued a public advisory regarding Baltimore?s saturated real estate market, and how many homeowners and property owners are facing difficulties in finding prospective buyers.

?Baltimore?s real estate market has already become a buyer?s market, and houses are spending more days on property listings and advertisements before they eventually sell out for lower costs. There is now a great supply of houses in the area with very little demand because many homeowners are leaving the city for the suburbs, resulting in a spike in the housing inventory,? says Evan Roberts from Dependable Homebuyers.

As noted on the company?s Google site at https://sites.google.com/site/webuyhousesinbaltimoremd/press/haro-real-estate-backlinks, Dependable Homebuyers is a company that buys houses directly from homeowners with no commissions or any other hidden fees. Roberts explains that the company provides a quick and fair offer for all types of properties, regardless of their condition, and they can close any deal in as little as seven days.

?We offer a quick and hassle-free option to those who don?t want to deal with the complicated process of selling a house. Once you connect with us via phone or email, we will simply ask a few questions about your property and, if it meets our buying criteria, we will get back to you to set-up a quick appointment. We will then present you with a fairly written offer. If you find it acceptable, we will close the deal at a reputable title company and you can get the cash in your hands in as fast as seven days,? he says.

Meanwhile, Roberts also enumerates the differences between selling a house directly and having a local real estate agent negotiate a deal with a buyer. He explains that, since Dependable Homebuyers is a direct buyer, sellers save an immediate 6% from the agent?s commission fees, and another 2% for the closing costs since the company will absorb the latter. In addition, Roberts also states that sellers will no longer have to stress themselves about Inspection & Financing Contingency, which is typically why 15% of sales fall through.

An inspection contingency lets the buyer have time to do an inspection, and back-out of the sale or negotiate a new price if there are repairs that need to be done. Should both the seller and buyer be unable to come to a new agreement, the buyer has all the right to back out of the sale. The same principle applies to financing contingencies, which give the buyer the wiggle room to back out of the purchase should they fail to secure a loan?or if the proposed property doesn?t appraise for the value that the bank needs to close the loan.

?Downsizing and selling a property to Dependable Homebuyers offers a lot of benefits to property owners. When you really work the numbers, you can get rid of the headache and all the complications that normally comes with selling a property, while also saving some significant overhead costs. Dependable Homebuyers can quickly offer a fair market price in exchange for your property so you can avoid paying any more utility payments, tax payments, insurance payments, mortgage payments, and more. You also no longer have to bear all the costs of holding a property while you are waiting for the right buyer to come along,? says Roberts.

Property owners who are looking to sell their homes quickly may reach out to Dependable Homebuyers by filling out a contact form on the company?s website or calling their service hotline. They take pride in providing efficient and reliable home buying services, as proven by the positive reviews and recommendations they receive from many of their previous clients.

Megan Miller, in a Google review, said, ?The home buyers at Dependable Homebuyers are both honest and trustworthy. Their house buying process is simple, fuss-free, and straightforward. No realtors and no long waiting time needed. If you need to sell your Maryland house fast, then Dependable Homebuyers is a great option. I highly recommend them.?

Another satisfied client, Lucina Haynes, said, ?I was originally skeptical about Dependable Homebuyers until I spoke with Evan over the phone. I should have called sooner. They provided me the best option for selling my home, and I couldn?t be happier.?

More information can be found on the company?s website. Homeowners who wish to sell a Baltimore house fast may also contact Evan Roberts from Dependable Homebuyers Baltimore, or connect with them through their official social media pages on Facebook and Twitter to learn more about their latest news and important announcements.

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For more information about Dependable Homebuyers Baltimore, contact the company here:Dependable Homebuyers BaltimoreDependable Homebuyers(443) 266-6247info@dependablehomebuyers.com1402 Belt St, Baltimore, MD 21230

Dependable Homebuyers Baltimore

Dependable Homebuyers is a local home buying company in Baltimore, MD. We buy houses in any condition and any situation. If you want to sell your house fast, give us a call at (443) 266-6247 and we?ll provide you a cash offer within 24 hours.

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