

Dependable Homebuyers has a Solution for Homeowners Struggling to Sell Houses in a Saturated Buyers Market in Ocean City

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The real estate industry, especially the residential sector, has turned into a saturated buyers market. Buyers have always been better poised to get a fair deal than sellers. The market is driven by the sentiments and preferences of the buyers. Sellers can do little and the scope gets further narrowed when there are more houses listed for sale than the number of potential buyers. The quantum of houses for sale in Ocean City has been greater than the number of buyers for decades now. It is the saturation of properties that are remaining listed for months that has made the scenario more troubling for sellers.

More houses are remaining unsold than ever before, even after being listed for months. Some properties are still listed after a year of going on sale. Sellers have very few options in such a saturated buyers market. They can reduce the ask price substantially to generate more interest. They can agree to every negotiating tactic used by a potential buyer. They can invest hefty sums of money to improve the property to an extent that buyers choose theirs over what others have to sell. Such propositions do not make much financial sense and

the process is painstakingly long. The alternative is Dependable Homebuyers. The We Buy Houses company based in Ocean City has the simplest proposition homeowners looking to sell their properties can get.

Dependable Homebuyers is buying properties directly from the owners at fair prices. They buy houses outright in the exact condition. No repair or renovation is needed. The real estate investment firm is buying properties all across Ocean City. No particular location is being preferred more than others. The company has lenient buying criteria. Their experts view properties and ascertain the fair prices. A cash offer is made in twenty four hours from the viewing. The sale can be initiated immediately and the transaction can be completed in seven days. Interested homeowners can read a recent press release they published at https://www.pressadvantage.com/story/27924-dependable-homebuyers-in-ocean-city-is-helping-homeowners-sell-distressed-houses.

Evan Roberts who is the owner and founder of the company has said that they have the funds needed to buy multiple houses at the same time. They do not need financing from banks or other institutions and thereby can make prompt decisions and follow through. Sellers also get to avoid hiring real estate agents and waiting for their listings to generate some traction. The absence of a realtor in the whole process means sellers do not need to pay any commission. The six percent commission on the sale price is an assured saving. Roberts says his company absorbs the closing cost. This is two percent of the sale price, which is also an assured saving. There are no advertisements or marketing campaigns. The house needs no touchup or even staging. All these have a steep cost for sellers. Owners can have these savings that guarantees a better return.

Homeowners struggling to sell their houses in the saturated buyers market in Ocean City should contact Roberts and his team to initiate the sale. The company does everything without ever obligating the seller.
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For more information about Dependable Homebuyers Ocean City NJ, contact the company here:Dependable Homebuyers Ocean City NJDependable Homebuyers(609) 281-8989info@dependablehomebuyers.com3622 West Ave, Ocean City, NJ 08226

Dependable Homebuyers Ocean City NJ

Dependable Homebuyers is a local home buying company in Nashville. We buy houses in any condition and any situation. If you want to sell your house fast, give us a call at (609) 281-8989 and we?ll provide you a cash offer within 24 hours.

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