

Dependable Homebuyers Addresses the Challenges in a Saturated Buyers Market in Columbia

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Columbia based Dependable Homebuyers has issued a public advisory highlighting the challenges faced by homeowners trying to sell their properties in a saturated buyers market. The real estate industry, residential in particular, has always been driven by the interests of the buyers. It is the preferences and needs of buyers that dictate the terms to the sellers. Real estate agents are also compelled to bear in mind what the buyers want. The sale eventually happens if the buyer agrees. With more houses now available and listed for sale than the number of buyers and the proportion being disparately poised, sellers are having a hard time and no pragmatic option is in sight.

Dependable Homebuyers addresses the challenges and is buying houses directly from homeowners without any involvement of real estate agents, listing services or general buyers. The company is into residential real estate. It is an investment firm and not an ordinary buyer looking for a home. The company is not a real estate agents or a team of realtors. Evan Roberts and his team at Dependable Homebuyers purchase houses from owners without going through the usual routes of selling real estate. The We Buy Houses

company has a practical alternative that can be the only worthwhile solution for those struggling to sell a house in a saturated buyers market in Columbia.

Roberts and his team consider all types of houses. They buy houses in every location and in any condition across Columbia. They make outright cash offer. This is a nonobligatory purchase offer with a onetime cash payment if the seller accepts the proposition. Evan Roberts says that his team will have the fairest offer for every type of house that fits their buying criteria. Sellers do not have to hire realtors. They do not need to put their property up for sale through online listings. There is no need to look for a buyer in the open market. A saturated buyers market makes these avenues daunting and at times irrelevant for those who are unable to sell their houses.

Dependable Homebuyers has none of the potential issues that sellers experience with realtors and ordinary buyers. There is no six percent commission to be paid. The two percent closing cost is paid for by the company. No advertising or marketing is needed. Even listing the property for sale online is unnecessary in this case. Sellers do not have to repair and restore anything in the house. Read the recent press release they published . The property can be sold in the exact condition as it stands now. Roberts and his team can have a cash offer within twenty four hours after the inspection. There is no third party inspection. They can close the deal immediately if the seller agrees and can complete the sale in a week.

Buyers can always negotiate the ask price, demand repairs, use inspection and financing contingency to walk out of the deal or simply find another better house and go ahead with it. Sellers are left with no option during such developments. Dependable Homebuyers is a fitting alternative to waiting and failing to sell a house in a saturated buyers market. For more information about the company and the services they provide visit their website at https://activerain.com/blogs/dependablehomebuyerscolumbiamd.
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For more information about Dependable Homebuyers Columbia MD, contact the company here:Dependable Homebuyers Columbia MDDependable Homebuyers(443) 219-8331info@dependablehomebuyers.com7089 Copperwood Way, Columbia, MD 21046

Dependable Homebuyers Columbia MD

Dependable Homebuyers is a local home buying company in the Columbia Maryland area. We buy houses in any condition and any situation. Want to sell your house fast? Give us a call at (443) 219-8331 for a cash offer within 24 hours.

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