

Dependable Homebuyers Releases Advisory Warning Homeowners About The Slowing Real Estate Market In Ocean City

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Ocean City based We Buy Houses company, Dependable Homebuyers has released a public advisory. The company has warned homeowners about the slowing real estate market and the challenges it poses for sellers. The residential real estate sector in the city has been a buyers market for a long time now. The level of saturation is now a concern and it is making selling extremely difficult. As more properties get listed online, the buyers will find it easy and negotiations will be convenient for them as seller will struggle to secure closing offers.

The first quarter of 2019 brought new challenges for an already slowing real estate market. The first major challenge is the growing inventory. There has been no significant increase in the number of buyers looking for different types of houses at a given point in time. However, the number of houses listed for sale has grown by over seven percent in the quarter compared to the three months last year. It has also been noted that houses are spending more days being listed and available for sale in the open market. This simply indicates

a shortfall of closing offers. With more new properties being listed and fewer buyers looking, the real estate market can become daunting for sellers and most homeowners will have to look for an alternative to hiring realtors and looking for buyers.

Dependable Homebuyers presents the alternative. The real estate investment firm based in Ocean City buys properties directly from the owners. Homeowners can now avoid hiring a real estate agent and save the six percent commission on the sale price. Homeowners do not have to rely on multiple listing services. There is no need to deal with buyers and accept their stringent terms of negotiations. A saturated real estate market empowers buyers and they demand reduction in ask price. Many demand renovations or improvements. Properties with significant damage need to be repaired. Homeowners also have to pay for the closing cost, apart from staging, inspection, appraisal and advertising. All such costs can be avoided by homeowners if they choose to sell to Dependable Homebuyers. Here's a recent press release they published.

Evan Roberts, the owner and founder of the company, has said that he and his team are interested in any type of residential property. A house can be in any location across Ocean City and it does not have to be in the most desirable condition. The company is willing to buy properties that have issues, either aesthetic or structural. They will invest the money necessary for repairs and renovations. The owner turned seller does not have to spend anything. Dependable Homebuyers also has a fast process that enables them to purchase houses within a week. The company schedules an inspection immediately when an owner contacts them. The inspection is promptly followed up with a fair offer. The cash offer is nonobligatory. Homeowners who choose to proceed can immediately close the deal and the sale can be executed within seven days. There is no easier way to sell houses in Ocean City, whether the real estate market is saturated or booming for sellers. For more information about the company and the services they provide visit their website at https://disqus.com/by/dhboceancitynj.

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Dependable Homebuyers is a local home buying company in Nashville. We buy houses in any condition and any situation. If you want to sell your house fast, give us a call at (609) 281-8989 and we?ll provide you a cash offer within 24 hours.

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