



# **Dependable Homebuyers Warns Homeowners Who Want To Sell About The Slowing Real Estate Market In Columbia**

*June 19, 2019*

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The real estate market in Columbia is slowing down. Sellers are having a tough time to secure a closing offer. Buyers have more options than they need and this is reflected in their insistence on reduced ask prices and renovations of properties that are not deemed to be impeccable. Dependable Homebuyers has issued an advisory discussing these issues and highlighting the need for an alternative. Homeowners who have listed their properties in the last few months are aware of the slowdown. Many are familiar with how saturated the residential real estate market has been in Columbia. This is not a recent development. The market has been slowing down since last year. The problem has only worsened whereas many were expecting a turnaround.

Dependable Homebuyers cites a few statistics in their advisory for homeowners who are trying to sell their properties in Columbia. The average wait time has increased. More homes are spending over sixty days in the market. Many homes are remaining unsold after a hundred days of being listed. Real estate agents are unable to help as there are more new properties available for sale. The number of such new properties being

listed has increased by nearly eight percent in the first quarter of 2019. The same period last year had a smaller inventory. The inventory may not have expanded to an extent where buyers have innumerable properties fitting their criteria but there are enough options for anyone to keep looking till they get the perfect deal.

The We Buy Houses company presents a suitable alternative to homeowners who are not finding any success through multiple listing services and realtors. The alternate solution is to sell houses to the real estate investment company. Here's a recent press release they published. Dependable Homebuyers deals with buyers without the involvement of real estate agents and listing services. The company is not looking for buyers in the open market so the saturation and the slowing down do not affect their business and hence acquisition. The company has the funds ready to acquire more properties this year compare to the recent years. It is also buying all kinds of properties without using the condition or location as deal breakers.

Homeowners in the city can contact Dependable Homebuyers to schedule an inspection. This is done by their in-house experts and not a third party. The sellers do not have to pay anything for such an inspection. There is a cash offer in a day after the inspection. The sale can be sped up and the whole process can be completed in a week if the homeowners accept the deal. It is impossible to secure a closing offer in a day or two in a saturated and slowing down real estate market. What Dependable Homebuyers is proposing is a simple solution to all the woes being experienced by sellers. Not only are they offering a fair value but also bearing the closing cost and doing away with all financial obligations for sellers, thus ensuring the maximum net return. For more information about the company and the services they provide visit their website at <https://dependable-homebuyers.business.site>.

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For more information about Dependable Homebuyers Columbia MD, contact the company here: Dependable Homebuyers Columbia MD Dependable Homebuyers (443) 219-8331 [info@dependablehomebuyers.com](mailto:info@dependablehomebuyers.com) 7089 Copperwood Way, Columbia, MD 21046

## **Dependable Homebuyers Columbia MD**

*Dependable Homebuyers is a local home buying company in the Columbia Maryland area. We buy houses in any condition and any situation. Want to sell your house fast? Give us a call at (443) 219-8331 for a cash offer within 24 hours.*

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