



Baltimore Real Estate Market is Poised for Modest Growth in 2019

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The National Association of Realtors has published an article illustrating a new economic forecast. According to expert economists and those who specialize in real estate, the market is expected to witness modest growth throughout the year. The commercial real estate sector is expected to grow faster than the residential real estate segment. This means homeowners who want to sell their properties will have more prospects but the process may still be as demanding as it has always been.

There are two major takeaways from the new economic forecast, says Evan Roberts. The owner of real estate investment company Dependable Homebuyers says that buyers are now more certain of their plans. There is greater predictability in employment opportunities and more people have managed to put their finances in order to make a buying decision. This enables homeowners who have been waiting to cash in on the equity of their properties to actually go out and capitalize on the same. The inventory of properties listed for sale is likely to expand. More buyers are expected to start searching for their dream house. Despite these positive developments, not all sellers may find it easy to find a genuinely interested buyer or subsequently a

closing offer.

Modest growth has its limitations. The focus is going to be on new developments and residential properties that are in impeccable condition. The location too becomes a key factor when the property does not tick all the checkboxes for the buyers. Evan Roberts of the We Buy Houses company has a suggestion for sellers. He recommends staging properties for the propositions to be more enticing for buyers. Staging is a common exercise when real estate agents prepare to represent and promote a house. The process of staging is not very difficult but it should be planned and executed well. Here's a recent press release they published.

Staging is essentially about making a house look and feel better than it is. The whole process may be limited to de-cluttering and cleaning. Houses that have remained vacant or uninhabited for a while must have the lived-in feel so furniture may have to be moved in and some kind of décor should be set up. Houses that are in need of repairs and other types of home improvements should be paid greater attention to. Shortcomings in properties will not impress buyers, regardless of whether or not the residential real estate market is growing.

Evan Roberts says that homeowners may stage their properties with the help of professionals or they can do so themselves. Staging can be a do it yourself project, provided homeowners are familiar with the exercise. Staging often demands painting the house or some portions that look dated. Clever installations or minor upgrades can go a long way to improve the aesthetics and the feel of a property. The curb appeal is always crucial and it does not only influence the buyer to decide in favor of a house but also plays a role in determining the fair value. For more information about the company and the services they provide visit their website at <https://about.me/baltimore.dependablehomebuyers>.

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For more information about Dependable Homebuyers Baltimore, contact the company here: Dependable Homebuyers Baltimore Dependable Homebuyers (443) 266-6247 info@dependablehomebuyers.com 1402 Belt St, Baltimore, MD 21230

Dependable Homebuyers Baltimore

Dependable Homebuyers is a local home buying company in Baltimore, MD. We buy houses in any condition and any situation. If you want to sell your house fast, give us a call at (443) 266-6247 and we'll provide you a cash offer within 24 hours.

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