

Real Estate Market in Newport News is Expected to Witness Modest Growth through 2019

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A new economic forecast has been published by the National Association of Realtors. The report cites prevailing market conditions and notable developments to predict modest growth for the real estate market in Newport News. The modest growth transcends residential and commercial real estate. The growth is likely to sustain throughout the year. However, the commercial real estate sector may fare better than the residential segment.

Homeowners who have been waiting to sell their residential properties given it was a buyers market for some time may consider listing their houses for sale or they can contact cash investors like Dependable Homebuyers for an upfront offer. Evan Roberts, the owner of the We Buy Houses company, says that the market is slightly in favor of sellers but buyers still have their preferences and will demand only the best properties at fairly reduced ask prices. Sellers may still have to deal with the average time on market and buyers will negotiate hard for better prices from their perspective.

One of the challenges homeowners are going to face is the condition of their properties, says Evan Roberts. The modest growth in the real estate market implies there will be some impetus to new developments. More buyers are interested in new properties than older ones, especially if they are not currently lived in. Such properties need to be transformed to an extent. The lived-in factor matters when old properties are shown to potential buyers. Roberts recommends staging as an effective way to entice homebuyers and also to secure a closing offer that does not dramatically reduce the ask price and hence the net return on the investment. Interested homeowners can read a recent press release they published at https://drive.google.com/a/dependablehomebuyers.com/file/d/1bEuRMFs8GpYWeQiX_3JPHWWgiuOpLGYd/preview.

The purpose of selling a house may be to cash in on the equity. Many homeowners want to buy a larger house or prefer downsizing due to contemporary realities. Homeowners relocating beyond Newport News or to some other area in the city will also want to sell. Each of these circumstances warrant a quick sale. This can happen only for properties that are in great condition and are priced perfectly. Staging can take care of the condition of a house. Roberts suggests homeowners to de-clutter their property and clean every part of the house thoroughly. It is also wise to consider painting the walls, especially the exterior, if the house looks dated. Essential repairs should not be avoided and renovations can be considered if the property does not generate any traction at all.

Evan Roberts and his team at Dependable Homebuyers have been working with homeowners to stage their properties. The company is a direct buyer that does not insist on staging but it becomes an unavoidable exercise when homeowners rely on listing services, real estate agents and the buyers market to sell their properties. Homeowners in Newport News have the option of selling their properties directly to Dependable Homebuyers. The company presents an upfront cash offer for an outright sale. They buy houses in as-is condition for a fair price and can close the sale in seven days. For more information about the company and the services they provide visit their website.

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For more information about Dependable Homebuyers Newport News, contact the company here:Dependable Homebuyers Newport NewsDependable Homebuyers Newport News(757) 296-8067info@dependablehomebuyers.com75 Huxley Pl, Newport News, VA 23606

Dependable Homebuyers Newport News

Dependable Homebuyers is a local home buying company in Newport News, VA. We buy houses in any condition and any situation. If you want to sell your house fast, give us a call at (757) 296-8067 and we?ll provide you a cash offer within 24 hours.

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