

A New Economic Forecast has Predicted Modest Growth in Baton Rouge Real Estate Market

July 16, 2019

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An article published by the National Association of Realtors pegs the growth of Baton Rouge real estate market as modest for 2019. The report factors in predictions made by top economists and real estate experts. The report illustrates that commercial real estate will witness promising growth but not a boom phase. Residential real estate is expected to stabilize, there will be more activity and steady growth will be recorded but any major upswing is unlikely. For those who have shied away from buying and sellers who have struggled to get expected closing offers, the new forecast brings some good news but there are still challenges that need to be overcome.

While sale of new homes is set to become easier, owners of old houses do not have much going for in their favor. Evan Roberts, the founder and owner of Dependable Homebuyers based in Baton Rouge, says that sellers who have dated properties and houses that are not in great condition will continue to get raw deals. Buyers are always looking for the best houses at the most reasonable prices. If the location and condition of a house do not impress a buyer, one will either keep looking or ask for a substantial reduction in the ask

price. All homeowners want to maximize the capitalization of the equity in their properties. This cannot happen if the increase in sales is limited to new houses and old homes continue to remain listed for many months without securing a closing offer.

Roberts has a recommendation for such homeowners. His We Buy Houses company assists homeowners with staging. The staging process enables owners of old homes to transform their properties so they are more enticing for buyers. Even in a market where the inventory is not as huge as one would want, buyers know how to navigate and they are also assisted by real estate agents to look for the most lucrative deals. Sellers have a tough time trying to impress buyers when the house is not in great condition. Staging can take care of this problem. Homeowners can stage their houses on their own or seek the assistance of professionals.

Staging can be limited to cleaning and de-cluttering a house. It may include painting the house. Many homeowners repair everything that is wrong and also consider some renovation. Any type of home improvement is a desirable step but it costs money and there is no guarantee the exercise will increase the actual sale value of the property. The curb appeal is enhanced and the price does undergo appreciation on paper. It is ultimately for the buyers to agree to pay such a price for sellers to secure a net gain. This is not always assured.

Homeowners in Baton Rouge who have been waiting to cash in on the equity of their properties must seriously explore their options. There is an option to sell houses directly to Dependable Homebuyers. The cash investor puts forth upfront offers and can complete a sale in a week. There is no listing and realtors are not involved, thereby saving time and money. Interested homeowners can read a recent press release they published at https://www.pressadvantage.com/story/29483-dependable-homebuyers-reveals-that-relocated-residents-are-renting-instead-of-buying-in-baton-rouge.

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For more information about Dependable Homebuyers Baton Rouge, contact the company here:Dependable Homebuyers Baton RougeDependable Homebuyers(225) 307-3324info@dependablehomebuyers.com17505 Jefferson Hwy, Apt 308, Baton Rouge, LA 70817

Dependable Homebuyers Baton Rouge

Dependable Homebuyers is a local home buying company in Baton Rouge, Louisiana. We buy houses in any condition and any situation. If you want to sell your house fast, give us a call at (225) 307-3324 and we?ll provide you a cash offer within 24 hours.

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