

San Antonio Real Estate Market to Remain Modest Throughout 2019

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The National Association of Realtors is predicting that the real estate market will be rather modest during 2019. A big majority of this growth is expected to be on the commercial side of real estate. This is not to say, however, that there will not be a great amount of growth on the residential side as well. The prediction goes on to say that the sale of new homes is expected to increase as well.

With the National Association of Realtors predicting these modest increases, more sellers are expected to begin listing their homes. Sellers are getting higher prices for their homes as a result of the equity that they have gained on their properties.

Danielle Hale, the chief economist for the National Association of Realtors says, ?With yet another year of strong demand for housing, we expect sales to be driven upward by the increase in job growth and overall confidence of consumers.?

What this equates to is that buyers now have confidence that they did not before in the housing market and their job security as well. This confidence is encouraging them to finally make moves to buy a home. Having built up equity allows sellers to have enough money from selling their home to be able to afford a down payment on their next purchase.

While the most recent forecasts for the housing market lean toward the positive end, this does not indicate that sellers will be able to sell their homes with ease. A huge determining factor in this will be how the homes are presented. Even when there are far fewer homes on the market, buyers still want to invest in a home that is going to meet their specific wants and needs.

Evan Roberts, of Dependable Homebuyers, reminds sellers that staging is an important part of the process when it comes to getting interest from prospective buyers. When a home is staged, it is important to set it up so that it appeals to buyers. If a home is empty, this could require adding a few pieces of furniture in order to give the home a lived-in environment. For those who are still living in their homes, proper staging could require removing clutter and minimizing in other ways. Here's a recent press release they published.

While it is important to give the home a lived-in feeling, it is equally important not to overdo it with so much stuff that prospective buyers cannot envision their own items in the home. The simple addition of lighting can also help rooms to appear bigger and more open. Neutral colors are important as everyone does not have the same taste.

If staging is something that is a struggle for homeowners, there are many professional companies that offer these services. While staging can be an investment of time or in some cases money, it is vital in the selling process.

Dependable Homebuyers has been in business for several years, offering a variety of services to clients who may be facing the need to sell their home for a variety of reasons. For more information about the company and the services they provide visit their website at https://www.pressadvantage.com/organization/dependable-homebuyers-san-antonio.

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Dependable Homebuyers San Antonio

Dependable Homebuyers is a local home buying company in San Antonio. We buy houses in any condition and any

situation. If you want to sell your house fast, give us a call at (210) 944-4115 and we?ll provide you a cash offer within 24 hours.

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