



Top Oakland MI Realtor Russell Ravary Discusses Must-Have Qualities of a Reliable Agent

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Oakland MI: Top Michigan Realtor Russell Ravary recently talked about the qualities of a good real estate agent. On his website, he advised homebuyers and sellers to look for these qualities to make sure that they do not end up with unreliable agents when buying or selling homes in Michigan.

According to Russell Ravary, an experienced agent knows how to solve problems when they come up. He said it is crucial to consider how experienced an agent is because the more years an agent has been in the real estate business, the better he is when it comes to negotiating.

With more than 18 years of real estate experience, Russell Ravary knows what it takes to have a smooth transaction. Through the years, he has helped hundreds of homebuyers and sellers in Michigan keep more of their money in their pocket by making sure they always get a good deal. His expert negotiation skills help his clients make money when buying or selling homes in Michigan. "You have to know how to negotiate not only the price but also negotiate out home inspection issues," he said.

Russell Ravary also discussed on his website the importance of finding an honest agent. According to him, it is best to look for a real estate agent who will look out for one's best interest and help him close the deal. "When looking for one of the top Realtors in Michigan, you want a real estate agent that communicates what is going on with the transaction and is truthful with you," he said.

Local reviews from Russell Ravary's past clients tell a lot about why homebuyers and sellers in the Michigan area love his services. No wonder, he has been ranked as one of Michigan's Top 2% Realtors.

Another quality that an agent must have, Russell Ravary said, is commitment. He believes that a dedicated agent works as an agent full-time and does not does things just to make a few extra bucks. He advised homebuyers and sellers to look for an agent who dedicates his time to his clients and is available all the time. "You do not want an agent that cannot answer their phone because they are at work or at another job. Life is hectic enough. If somebody has another full-time job, it's easy to see which one is more important to them. Definitely not the second real estate job," he explained. "So hire a top Metro Detroit real estate agent that has great reviews, has many years of experience, is full-time, will respond quickly back to you, and is a good negotiator," he added.

Russell Ravary is currently among Hour Magazine's Top 5% Metro Detroit Realtors. For many years, he has also been an Angie's List Super Service Provider—a proof of the quality of services he provides homebuyers and sellers in his area. He is also one of Zillow's top real estate agents in America.

Bill, one of his clients, wrote in his review, "Russ was extremely knowledgeable in helping us find a home on the lake. He knew all the areas and had good information on the lakes we visited. He went above and beyond just sending us the current listings. He also found us listings and previewed the homes to see if they fit our criteria. We highly recommend him to our friends and family." Julie F., another client, wrote in her review, "Russ Ravary is an outstanding Realtor. To say he had to work hard to land me a home is an understatement."

For those looking for a home in Michigan, contact Russell Ravary at 248-310-6239 or visit his website at www.oaklandcountylakefronthomesmi.com.

More About Russell Ravary:

Russell Ravary started his real estate career in 2001. Before entering the business, he owned a landscaping company and worked in the construction business, where he learned the basics of homebuilding. He also

spent 4 years in the U.S. Army with the 82nd Airborne and the Special Forces School at Ft. Bragg. Today, he is included in Zillow's Best Real Estate Agents List.

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