

Dependable Homebuyers makes Selling a Stress-Free Experience for Homeowners in Ocean City

July 25, 2019

July 25, 2019 -

Dependable Homebuyers has been buying houses directly from owners in Ocean City for nearly half a decade now. The We Buy Houses company is now offering short sale to those homeowners who have defaulted on their mortgage payments and find their houses valued at less than what is owed to the bank. Foreclosure leads to loss of property and there is no way to capitalize on the asset. The equity of the property cannot be cashed in and an owner has to move on without any return on their original investment and the mortgages paid till date. A short sale is necessary in circumstances when the value of a property is less than that of the financial liability.

The real estate investment firm owned by Evan Roberts has been helping homeowners sell their properties rather quickly and at top dollar. The company has earned a reputation of presenting the best cash offers any seller can get in a buyers market. The residential real estate sector is experiencing sluggish growth and whatever modest development is happening is in the new houses segment. Old houses are becoming increasingly difficult to sell. The average wait time has increased through the first two quarters. Buyers are

exploring a larger inventory and they have more options at their disposal to be able to call the shots. Most buyers are pressing for hard negotiations and sellers are being compelled to reduce ask prices. The market conditions are not in favor of expected value appreciation and many properties are indeed being pegged at a subpar price than what they should warrant.

Evan Roberts says that it is always better to be proactive with a short sale. If the banks move in and the foreclosure notice has been issued, it is harder for even the most proficient expert in this niche to get the lenders come to agreeable terms pertaining to the short sale. Homeowners are being encouraged by Roberts and his team to take up matters in their own hands than depending on what the lenders may choose to do. Once a trustee sale or liquidation of a property has been initiated, banks and mortgage companies rarely have a lenient approach to a short sale. It is wiser to preempt their moves and to secure whatever equity can be cashed in before the possession of the property is sought by the lender. Here's a recent press release they published.

Homeowners are mostly unaware of what a short sale is. Those who are familiar with the concept might not know the entirety of the process. Dependable Homebuyers has a team of expert real estate consultants who have worked with banks and mortgage companies over the years to understand what they might find acceptable in terms of a short sale. The experts can negotiate on behalf of sellers and find a practical way out. Roberts suggests that the ideal time to initiate a short sale is now if homeowners have defaulted and have also found out the values their properties are being evaluated at.

For more information about the company and the services they provide visit https://drive.google.com/file/d/1T1KJ0y0E3C5awveyDHUiiqZtY-imaTM5/preview.

###

For more information about Dependable Homebuyers Ocean City NJ, contact the company here:Dependable Homebuyers Ocean City NJDependable Homebuyers(609) 281-8989info@dependablehomebuyers.com3622 West Ave, Ocean City, NJ 08226

Dependable Homebuyers Ocean City NJ

Dependable Homebuyers is a local home buying company in Nashville. We buy houses in any condition and any situation. If you want to sell your house fast, give us a call at (609) 281-8989 and we?ll provide you a cash offer within 24 hours.

Website: https://oceancitynj.dependablehomebuyers.com/

Email: info@dependablehomebuyers.com

Phone: (609) 281-8989