Austin Company Announces We Buy Houses In Austin TX

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Realtron has announced that they are presently buying houses in and around the Austin, Texas area. The company purchases homes directly from property owners, saving them the time and cash that is often associated with listing homes for sale. Realtron is also a full-service brokerage company which allows them to have a clear awareness of the Austin area real estate market.

A complete list of their services, service areas, and the process can be seen on their website at https://www.realtron.com/. Chance Rady, a spokesperson for the company says, "We are more than happy to speak with any homeowner in the area and to help them to discover if selling their house to our company would address their problems. We make every effort to provide the quickest closing times available so homeowners can get the sale over with and get on with their lives."

Rady says that the firm is a locally operated and family-owned business, not a large corporation. He adds that being a smaller company helps them to take the time to understand the needs of their clients and their distinct scenarios.

The company states that anyone who may be in danger of losing their house to foreclosure, who are going through a divorce, who has lost a loved one and needs to sell that loved one's home, or who are facing any number of other circumstances can speak with the company to learn more.

He adds, "We buy houses Austin TX and the surrounding areas. Our goal is to help our clients to get their sales over and done with. We realize that selling a house can be a long and drawn-out procedure in many cases and it can be irritating and agonizing waiting to see if a prospective buyer shows up, needing to repair various things before the buyer will agree to the sale, and even paying huge commissions and closing costs in order to get the sale over with. We take care of all of that. From our quick turnaround time to the closing table to paying closing costs ourselves, we are helping homeowners to sell quickly and to make more money from those sales."

The company states that it specializes in buying homes in as-is condition, which means that no repairs will need to be made before they will make an offer on the home. In traditional real estate transactions, buyers can insist that certain things be done before closing, such as find out here now replacing or repairing leaky roofs, having floors redone and even painting the inside or outside of the home. Rady says that their company does not require any of this to be done before they purchase a property.

"What makes this process unique," he adds, "Is that we buy the properties ourselves. We are not a listing agent. We don't look for someone to purchase the home, which by the way is what often takes months in regular real estate transactions. We purchase the home, so if the homeowner is interested, the sale is normally made, and we can often get it closed in about two weeks."

He adds that anyone who has questions about the process or the advantages of selling their home this way can contact them through their website or social media accounts such as Facebook here: https://www.facebook.com/Realtron/.

The company states that the process basically involves the homeowner making contact with the company. After they have conveyed their interest in selling their house, someone from the company will meet them at the property and offer a price quote for the purchase. Once that is done, the only thing left is to wait for the transaction to close and the company states that this is normally done within days from the initial contact.

Chance Rady states that anyone who is facing foreclosure or who has other reasons for needing to sell their house fast should contact the company using their online contact form to get the process started. Additionally, homeowners can contact the company by phone at any time during their regular business hours to speak with a company staff member.

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For more information about Realtron, contact the company here:RealtronChance Rady(512) 258-0909512realtron@gmail.com13276 Research Blvd Ste 106Austin, TX 78750

Realtron

REALTRON is a family-owned and locally-operated real estate agency and professional home buyers with over 30 years of Austin real estate experience. We buy houses in any condition. If you want to sell your house fast, give us a call at (512) 258-0909.

Website: https://www.realtron.com/

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