



Dependable Homebuyers Recommends Staging a Home to Sell it Quickly in Baltimore

August 20, 2019

Baltimore, Maryland - August 20, 2019 - PRESSADVANTAGE -

Evan Roberts, the founder and owner of We Buy Houses company Dependable Homebuyers, has suggested that homeowners should seriously consider staging their properties before they are listed for sale, both online and offline. Staging has become quintessential in recent years. It is not a new practice, as Roberts explains, since many people have staged their properties in and around Baltimore over the decades. However, the importance of staging has never been as immense as it is today.

Roberts says that staging makes a house more desirable. Old houses are rarely appealing unless they have been extensively repaired and renovated. Relatively old houses also have a lived in feel. Buyers usually look for houses that they can envision or visualize as their own. They do not want remnants of the lives of others. They want neat and tidy spaces with enough scope for their imagination to fill up the rooms. All buyers have a long list of preferences. Some of these are expressed and others tend to quietly influence the decision of the buyer. Staging is a way to preempt what a buyer wants and to provide a desirable but blank canvas so one can fill in the colors.

Dependable Homebuyers is already assisting homeowners with staging in Baltimore and the surrounding areas in Maryland. Their real estate consultants are helping homeowners understand the shortcomings of their properties so they can be subtly improved without spending a lot of money. Staging has two direct impacts on the prospect of the sale and the amount of money a buyer will be willing to pay. Houses that are not in great shape or form will not get fair prices. Buyers will press hard for a bargain and will negotiate the price down to a value that might lead to a loss for a seller.

Evan Roberts emphasizes the effects of staging. He says that staging will make a house look more appealing when listed online. This shall lead to more clicks and views. More potential buyers will check the property online and then request a viewing. This thronging of buyers makes way for much more possibilities than not having enough. There is a greater possibility of securing a closing offer if plenty of buyers swing by to check out a house. During their visits, the buyers will feel the property to be more suited to their needs if it is staged. Without staging, the property may appear to be bland. Interested homeowners can read a recent press release [they published at https://docs.google.com/document/d/18cUhULSv-ZFI8ldRX-Oxly0HDCrI8cJsEPN6QYA_wrl/preview](https://docs.google.com/document/d/18cUhULSv-ZFI8ldRX-Oxly0HDCrI8cJsEPN6QYA_wrl/preview).

Staging can excite a homebuyer and speed up the sale. A genuinely interested buyer is also more likely to agree to an ask price if the property is staged. This is simply because of their level of satisfaction. Negotiations are harder when buyers find some glitches in a property or are not too happy with what they have seen or felt. Evan Roberts and his team at Dependable Homebuyers can assist homeowners with staging and much more throughout the selling process. Owners in Baltimore can contact the firm directly.

###

For more information about Dependable Homebuyers Baltimore, contact the company here: Dependable Homebuyers Baltimore Dependable Homebuyers (443) 266-6247 info@dependablehomebuyers.com 1402 Belt St, Baltimore, MD 21230

Dependable Homebuyers Baltimore

Dependable Homebuyers is a local home buying company in Baltimore, MD. We buy houses in any condition and any situation. If you want to sell your house fast, give us a call at (443) 266-6247 and we'll provide you a cash offer within 24 hours.

Website: <https://baltimore.dependablehomebuyers.com>

Email: info@dependablehomebuyers.com

Phone: (443) 266-6247



