

Dependable Homebuyers Highlights the Benefits of Staging a Home before Selling in Ocean City

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Dependable Homebuyers has been helping homeowners sell their properties in Ocean City. The We Buy Houses company has been operating for almost a decade now. They are direct buyers and acquire residential properties for cash. They are also real estate consultations offering a plethora of services to homeowners who want to sell. In an attempt to make selling easier, the real estate investment company has launched an information campaign. The primary focus of the campaign is to inform homeowners about the many challenges awaiting them as they try to sell their residential properties. As a part of this information campaign, Evan Roberts and his team have been issuing advisories, producing videos and publishing blog posts in recent months. One such advisory recommends staging houses before listing them to expedite the sale and also to secure a better offer.

Evan Roberts, the founder and owner of the firm, says that staging has two major benefits. The first is the turnaround time of the sale. In an era when property owners have to wait for three months and longer to get a closing offer, staging can help cut down that average time on market by several weeks and homeowners can

encounter much more traction online. Photos and videos of a staged property generate much more viewership and this leads to enquiries. The online listing services are flooded with new and old properties for sale. Staging can help a house stand out amidst the competition. The second benefit of staging is the impact on the sale price. All buyers try to negotiate to get the ask price reduced. Staging impresses buyers so they are unlikely to press for a hard bargain. Read the recent press release they published at https://drive.google.com/a/dependablehomebuyers.com/file/d/1-oCnctia2bv-Z0SazGyo8TJVOprkGAwG/preview.

One of the essential requisites for a sale is impressing potential buyers. It may be an open house or a scheduled showing for only one potential buyer. If a house is staged then buyers are likely to imagine themselves living in the property with utmost satiation. If a house has too many shortcomings and a few glaring ones then buyers will be either uninterested or they shall press for a significantly reduced ask price. Both can be averted with effective staging. Since staging impresses buyers, they are unlikely to wait and take a long time to decide. A fear of loss is obvious when buyers like a property so they will have a sense of urgency. This leads to a closing offer sooner than usual. The offer is also going to be much more reasonable or fair than for a property that is not staged.

Dependable Homebuyers is the most trusted We Buy Houses company in Ocean City. Unlike real estate agents who work for a hefty commission, the consultants in the team headed by Evan Roberts provide precious information without obligation sellers in any way. Homeowners do not pay Dependable Homebuyers anything, whether they are buying or providing valuable advice. The company is assisting many homeowners with staging. Those who want to sell their properties and consider staging should directly consult with Evan Roberts and his team.

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Dependable Homebuyers is a local home buying company in Nashville. We buy houses in any condition and any situation. If you want to sell your house fast, give us a call at (609) 281-8989 and we?ll provide you a cash offer within 24 hours.

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