Mandich Property Group Explains I Buyer Vs We Buy Houses Companies

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Mandich Property Group, a real estate consultant based in Atlanta, Georgia, is pleased to announce that they have published a new blog post explaining the differences between an IBuyer company and a We Buy Houses company, two similar types of companies that people can sell their homes to. Notably, Mandich Property Group purchases homes directly from the owners, cutting out the need for agents and middlemen.

Jennifer Mandich, a representative for Mandich Property Group, says, ?There are, of course, some similarities in the way an IBuyer company and a We Buy Houses company operates and, like everything in life, each one has its own advantages and disadvantages. However, if you want to distill it to the most basic point, the biggest difference between the two is probably that an IBuyer company more often than not will want you to make all the necessary repairs to the property before they purchase it. On the other hand, a We Buy Houses company will buy your house as is?which means you don?t have to spend any money on repairs and maintenance."

While both IBuyer companies and We Buy Houses Companies both operate on similar terms, through an online form that allows homeowners to contact the company about selling their homes, there are differences

between the two. One of the differences is the fact that IBuyers also charge a 7-10% fee compared to the standard 6% that is usual for agent commissions, whereas a We Buy Houses company does not charge any additional fees and, in most cases, the company will also pay closing costs.

In cases where an IBuyer company is willing to do the repairs themselves, they will require that the cost of the repairs is added to the fees that the seller has to pay the iBuyer when the deal is finalized. This has actually led to a concern in the real estate industry, where a common complaint is that iBuyers often tend to ask for more repairs than are actually necessary?and at a higher cost than is warranted. With We Buy Houses companies, however, this is not a concern as they do not require any extra charges for repairs.

Natasha Mandich, another representative for Mandich Property Group, says, ?At Mandich Property Group, we do our absolute best to treat our clients fairly. Selling a house isn?t an easy process, and what we want is to make it as easy as possible on the sellers. To that end, we take care of nearly all fees and extra costs without requiring any additional fees ourselves. We also take care of all the repairs. We also try to offer a fair price, taking into account a various number of factors. Sure, we want to buy your house but, in the end, we just want to make everything easy for everyone. If it turns out that your best option isn?t to sell to us, we?ll let you know and offer alternatives. Mandich Property Group does their best to put the community first.?

The Mandich Property Group?s dedication to the community is backed up by their customer reviews. Sally G. says, ?I recently moved houses and have been looking to sell my old one for a while because there was no point in holding on to it. Not in this economy, at any rate. I found the Mandich Property Group when a friend recommended it to me and I contacted them about it. They sent someone to look the place over, offered me a very satisfactory deal, and everything was finalized within a week or so. They are a pleasure to work with, and I can easily recommend them to anyone looking to sell their house.?

Those who wish to learn more about Mandich Property Group can find the necessary information on the company?s website. The website also has a form that enables interested parties to contact Mandich Property Group about selling their house. In addition, the company also maintains a Facebook page through which they frequently post updates, share advice about the real estate industry, and interact with the community. Additional information about the company can also be found here: Company Buys Houses Cash.

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For more information about Mandich Property Group, contact the company here:Mandich Property GroupJennifer Mandich770 756-8680admin@mandichpropertygroup.com2415 Broward Dr, Marietta, GA 30066

Mandich Property Group

We buy houses fast and pay with cash for fast closings. We are local to Atlanta and a family run business. If you need to sell your house fast and want the entire process stress and hassle free, we are the people to contact.

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