



## **IM Consultant Services Provides SEO For Columbus Businesses**

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IM Consultant Services, an Ohio based marketing consultant service, would like to inform Columbus businesses looking to boost their visibility of their Columbus SEO services. As the leading SEO service in Columbus, IM Consultant Services has the knowledge and tools needed to ensure that one's website generates more traffic. Their SEO services have helped many businesses dominate Google search results, beating out the competition with ease.

Google is the most popular search engine worldwide, with over a trillion searches being made every day. People use the search engine for almost everything they need, including looking for products and services. This makes it important to make one's business visible in relevant keyword searches, and such tasks are achieved through SEO, or Search Engine Optimization, the process of optimizing a business' website to make it appear higher on the list of results in relevant searches. As IM Consultant Services says, "Whatever business you're in, it's very likely that most of your customers use Google to search for products and services that you provide."

With the help of SEO, a business' website can become a relevant search result on various search engines,

which results in the site receiving more traffic?which in turn translates to more business. It is impossible to rank for every possible keyword, so it is necessary to get the help of an experienced professional to help decide what keywords to aim for. ?We can help you figure out your best targeted keywords,? says IM Consultant Services. ?Once we have these keywords, we will optimize your website accordingly, thus improving search rankings and brand awareness.?

IM?s Columbus SEO services are aimed not only at making their clients? businesses appear on the front page of every relevant search but also at creating content that will make the business an authority in their niche, incentivizing customers to actively seek the business out. Having a website is the first step toward growing one?s business and the second step is actually getting people to look at the website. About 37% of search engine users will click on the first search result to appear, with the second link receiving about a quarter as much attention. This makes it very important to get one?s website to the very top of all Google search results.

IM Consultant Services follows a number of steps when performing SEO. The first step involves discovery and alignment, where the client shares their goals and business objectives and IM?s consultants give them a clear strategy outlining how they will reach them. After determining what the client?s goals are, the process of fixing technical issues begins. From large scale migrations to increases in site speed, IM Consultant services has the expertise needed to see any project through.

Furthermore, opportunity research helps identify the actual keywords one should be aiming for. ?We identify lucrative keywords and niche-specific opportunities to improve your rankings, visibility, and lead volume from multiple sources,? says the SEO company. Following this, the company performs on-page optimization, with ongoing refinements to ensure that the business site continually ranks for the most competitive keywords and stays visible.

The team works with the client to create and promote content that attracts authoritative links that competitors may not be able to emulate. Even after the optimization process is complete, IM Consultant Services will continue to provide monthly reports that allow the client to track their results.

IM Consultant Services has been working in the digital marketing industry for several years, and so has a wealth of experience learning how to deliver great results quickly. ?Larger agencies may have flashier offices and more people on staff, but what matters are results,? says the company. ?We are confident that we can show real, measurable improvements in your sales and increase your online exposure. One big benefit of using a boutique firm is the personalized attention you will get as one of our customers. We never compromise in any way on the quality of services we offer, including full service digital marketing offerings equal to any larger agency out there. Whether you need help with web design, search engine ranking, or pay-per-click advertising, we have you covered.?

Find out more about search engine optimization Columbus online or contact Mike Marko of IM Consultant Services to make further inquiries. Interested parties may also connect with the agency through their social media platforms.

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## **IM Consultant Services**

*Help businesses and entrepreneurs market themselves online.*

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