

2019 Gartner Telecom Expense Management Market Guide Profiles One Source Communications

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Greenville, N.C.?One Source Communications, LLC has been profiled in research firm Gartner?s 2019 Market Guide for Telecom Expense Management (TEM) Services.

One Source Communications is one of 11 representative TEM pure-play vendors for regional delivery profiled in the report.

Gartner stated: ?TEM is a specific but challenging function within IT and cost management. TEM providers are evolving their offerings as enterprises? range of fixed (voice and data) and mobile devices grow and incorporate other services and communications-related asset tracking. These offerings include inventory tracking of cloud/consumption-based services; other IT-related services, such as unified communications and collaboration (UCC); voice over Internet Protocol (VoIP); and IoT expense management, as enterprises

embrace digitalization.?

One Source further specializes in Managed Security Services and Managed IT Services, including implementing cloud solutions and next-generation networking such as SD-WAN, in addition to ?as a service? platforms such as SaaS and UCaaS.

Midsize enterprises (organizations with less than $1 billion in revenue) frequently seek to control their telecom, mobility, cloud and other communications costs, butfind that many technology management vendors do not target their specific requirements.

One Source servesenterprises in North America spending$500,000 to $50 million each year on communications services, andsupporting anywhere from 500 to 40,000 devices ? and it does so with a fully-managed approach. With dedicated specialists, One Source provides real-time solutions, service delivery, and full lifecycle management. All this includesportfolio optimization, sourcing, ordering, procurement, expense management, bill payment, usage optimization, cost recovery, service and helpdesk support.

?Midsize enterprises have unique technology and budget needs and concerns that certain telecom expense management vendors just can?t address,? said Kirk Waddell, executive vice president of technology at One Source. ?We specialize in this space, and we bring years of experience, knowledge and proven company stability to our clients. We?re very proud to be part of Gartner?s newly published report.?

Midsize organizations considering partnering with a Communications Lifecycle Management (CLM) provider such as One Source may download a complimentary copy of Gartner?s 2019 Market Guide for Telecom Expense Management Services at https://www.onesource.net/gartner-tem-market-guide/.

One Source boasts a 99%+ client retention rate and average client tenure of 12 years. The provider manages more than 1,000 clients, more than 20,000 locations and more than one million assets and devices across North America. One Source was the recipient of the 2018 and 2019Best Customer Success Program Award from AOTMP, a global information, research and advisory firm for telecom, mobility, and technology management best practices and industry standards.

Gartner, Market Guide for Telecom Expense Management Services, Lisa Unden-Farboud, Katja Ruud, Pablo Arriandiaga, 12 June, 2019.

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About One Source Communications

One Source Communications is an award-winning firm which helps businesses simplify a complex technology world. One Source is the leading provider of Communications Lifecycle Management (CLM) and Managed Mobility Services (MMS) in North America for mid-market enterprises. The company serves over one million assets and devices for more than 1,000 customers from over 20,000 business locations, as well as operating a 24/7/365 help desk. Headquartered in Greenville, North Carolina, the company has a proven track record for generating triple-digit Return on Investments (ROIs) through contract negotiation, portfolio optimization, and ongoing telecom expense management. One Source?s clients successfully self-fund One Source?s Managed Security Services and Managed IT Services through savings generated from CLM and MMS. Learn more at onesource.net.

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For more information about One Source, contact the company here:One SourceYi Yi Tang(877) 651-1650(877) 651-16501655 E Arlington BlvdGreenville, NC 27858https://one-source-communications.business.site/

One Source

One Source Communications was founded in 1989 to provide solutions for its clients to meet their increasingly complex communications needs. It is now the leading provider of fully managed Communications Lifecycle Management for mid-market enterprises.

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