

Fujitsu Storage Eternus AF250 All Flash Array Quarterly Specials Announced by NASI

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NASI (North American Systems International) has announced new quarterly specials and this quarter's special features the Fujitsu Storage Eternus AF250 All Flash Array.

The Fujitsu Storage Eternus AF250 is the ideal choice for any application scenario with demanding data and performance requirements. It delivers impressive IOPS (Input/Output Operations Per Second) performance with lowest latency even at full load. Random access performance ? up to 600,000 IOPS (8 KB blocks), sequential access performance ? max. 11 GB/s (128 KB blocks), and less than 1 ms latency (4 KB blocks). As a result, it resolves all performance issues in critical applications such as real-time business analytics or VDI (Virtual Desktop Infrastructure) without requiring complex tuning.

Solid State Drives (SSDs) are quickly becoming the drive of choice and the new norm in IT (Information Technology) infrastructures such as data centers. Traditional hard disk drives (HDDs) are on the way out and it is not hard to see why when the drive capabilities are compared.

SSDs, and all-flash arrays that build on SSD technology such as the Fujitsu Storage Eternus AF250, are fast. Much faster, in fact, than HDDs with response times approximately 500 times better. It is not just speed that makes SSDs a better choice for demanding environments, they are also more reliable, a critical factor to take into account when replacing or upgrading a system. SSDs are also much more space efficient than traditional HDD drives and energy consumption for power and cooling is dramatically reduced.

C. Becker, an IT Manager, said, "With our new Fujitsu storage cluster, we're in a much safer position than we were before. The equipment meets our high requirements in terms of reliability and stability, they also provide better performance and are less expensive to maintain."

Reliability as well as speed are of paramount importance to data center operations. Fujitsu's AF250 is a

proven and mature technology that has a system availability of 99.9999%. Downtime is expensive. Alarmingly expensive for data centers.

A 2016 study by the Ponemon Institute estimated the cost of down time can be as high as \$9K per minute. The mean cost of a data center outage was \$740K, the median cost \$648K, even the lowest cost was \$70K. Staggeringly, the cost in some cases was over \$2.4 million.

The Ponemon Institute, founded in 2002 by Dr. Larry Ponemon and headquartered in Michigan, is considered the preeminent research center dedicated to privacy, data protection and information security policy.

All-flash storage arrays accelerate, modernize, and transform traditional data centers. It is not just data centers that are turning to flash at a rapid pace but organizations too. The needs may be different: data centers, real-time analytics and instant access to business intelligence, AI (Artificial Intelligence), ML (Machine Learning), and any big data initiatives, but the requirements have much in common - faster and more robust ecosystems.

NASI can help any company get the benefits of flash and can do so without disruptive migrations. Whether it is a move to all-flash storage or the expansion of existing flash storage, this quarter's Fujitsu AF250 special can help a business improve reliability and efficiency and at the same time, reduce the overall cost of ownership.

Phil Bettenburg, said, "We chose Fujitsu because for over 50 years Fujitsu has been providing reliable storage and backup solutions. For over 25 years NASI has been providing storage solutions to our clients. Our experienced staff has extensive knowledge on storage solutions and can guide any data center manager on storage migration solutions."

NASI has been in business for more than 25 years and ships nationally to all 50 states as well as internationally. Dedicated to building trust and lifetime relationships with its customers, its sales representatives have been with them for an average of 20 years and understand what is important to the customers they deal with. The company will customize and configure products to the exact specifications required and 1400 satisfied customers trust them with their business. Those who require more information about the products, services and solutions offered by NASI can visit their website, call them at 952-374-6700 or 800-927-7474, or email them at sales@nasi.com.

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North American Systems International

We Have Experience On Our Side. We advocate for our customers. Our success depends on the success our customers achieve through sound IT infrastructure and practices. By focusing on delivering real-world ROI, we allow our customers to ?do more with less?.

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