



Fast Home Sales Publishes Guide On ?How To Sell Your House Fast in 2020?

January 03, 2020

January 03, 2020 - PRESSADVANTAGE -

Holbrook, MA based Fast Home Sales recently published a compelling article titled "The Definitive Guide to Selling Your Home Fast in 2020". This influential guide is based on thousands of home sales, the most current data, and insight from the nation's foremost analysts. The guide provides proven step-by-step actions to selling one's house ridiculously fast.

?By understanding where we are today and where we are headed, you can best use these strategies and tactics to sell your home FAST in any market.? says the article. ?Nationally, home prices continue to rise at about 3.5% a year. This is only slightly higher than the 100+ year average increase of 3.2%. Of course, some markets will increase at much higher rates and many others actually see a decrease in value. Moderate increases in value are more sustainable and less likely to herald in a jolting crash. The ratios of asking price to sale price for homes are holding strong at a 95% average. (If a seller is asking \$100,000 the average sale price would be \$95,000). The median home price for 2019 was \$231,700. Of course, this varies wildly for each market. Interest rates are still at historic lows, in the high 3% to low 4% range. These low rates have

kept housing affordable.? Read the article in full at <https://www.fasthomesales.com/definitive-guide-to-selling-your-house-fast-in-2020/>.

Company Co-Founder, Rob Morris stated, "This guide gives the insight to help establish where we are and where we're headed, we can develop our plan to beat the market in selling a house faster than anyone else. This compelling plan has been developed, refined, and perfected on the sale of thousands of homes in markets across the country. It's totally updated for this year."

Morris further added, "When attempting to sell a house, pricing is an integral part of the whole marketing and selling process. It's not about how pricing low to sell a house fast but more about pricing the property right. If you wanted to do what the neighbors across the street are doing, you've got to offer a discount but you don't have to give your house away. Take into consideration what homes in the area are selling for and how long they take to sell. Some neighborhoods sell in an average of 8 days while others might take 180. It's not only what homes have sold for that determine the price but how quickly they move. In a fast market, you might be able to sell a house that is in less than stellar condition, even without offering a discount. But, if your market is slow, you're going to need to get aggressive if you want to sell it quickly ? this means pricing to sell and executing the rest of this plan with great precision."

Fast Home Sales is one of the house buyers that is ready and willing to buy houses quickly and at a fair price regardless of the condition of the property. The company will pay cash upfront for their client's house, thus saving homeowners from having to pay expensive real estate agent fees or go through the exhaustive process of selling the house on their own, a notably difficult task considering the current state of the housing market. As experts in solving real estate problems, Fast Home Sales are the answer to many of the questions homeowners may have with the current state of the housing market in many areas of the country.

"I was originally skeptical until I spoke with Dan over the phone," says Debbie Richards, one of the company's many clients. She continues, "I should have called sooner! They provided me the best option for selling my home and I couldn't be happier!"

Those looking to sell their house quickly and at a fair price are encouraged to contact Fast Home Sales today. The company guarantees that they will pay cash for each home, and clients can be sure they will walk away with cash in their pocket once their home is sold. Read more about Fast Home Sales at the following link: <https://www.pressadvantage.com/story/33397-fast-home-sales-buys-houses-for-cash-in-spartanburg-sc>.

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For more information about Fast Home Sales, contact the company here:Fast Home SalesRob Morris(833) 814-7355info@fasthomesales.com41 South StHolbrook, MA 02343

Fast Home Sales

Fast Home Sales is a national home buying company based out of Boston, MA. We buy houses in any condition and any situation. If you want to sell your house fast, give us a call at (833) 814-7355 and we'll provide you a cash offer within 24 hours.

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