Ontario Real Estate Company Helps Homeowners Get Houses On The MLS

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Woodbridge, ON based RLP Maximum is taking steps to reassure clients of their continued assistance in the wake of the Trust in Real Estate Services Act, 2020 recently being passed in the Ontario legislature. The new law will modernize the rules for registered real estate brokerages, brokers and salespersons.

"During consultations and throughout debate, we heard from a wide range of people who reinforced how important it is for people to have trust and confidence in the people they work with in a real estate transaction," Lisa Thompson, the Minister of Government and Consumer Services said. "Whether it's your home, business or the family farm, we want to make sure that consumers and real estate professionals alike benefit from strong rules and an honest and competitive business environment."

The Act will enable certain changes that will in turn improve the information consumers receive regarding what real estate professionals and brokerages are obliged to do for them, improve professionalism among real estate professionals and brokerages and generally bring real estate laws and regulations in the area in

line with modern requirements.

With real estate laws being brought up to date, many homeowners in the area might feel that now is the best time to try and sell their homes. In light of this, RLP Maximum would like to announce their readiness to help Ontario homeowners and those looking to purchase a new home with the buying and selling process.

The real estate market in its present state offers access to a lot of affordable real estate in Toronto, and this means it is of utmost importance that homeowners looking to sell should ensure their home is in great condition in order to attract potential buyers who will feel the desire to actually make a purchase. There is no need to put a great deal of money into getting one?s home ready for sale, however, the firm advises that just enough be invested to make the place easier to sell quickly.

The process of preparing one?s home for sale is relatively simple, and RLP has advice to offer to those looking to get their home listed on the MLS. The company states, ?The first thing you should do is get rid of all the excess clutter. Whether it be by donation, packing it up, having a garage sale or by throwing it away, get rid of anything that you have not used in the past few months. This way, potential buyers only see the space and the beauty of the house, not your stuff.? Once one has cleaned up the clutter, it is time to clean the home thoroughly, and this can either be done on one?s own or with the help of a cleaner. It may be cheaper to do it on one?s own, but homeowners looking to get their properties in the best possible condition or hoping to get the property to appear in MLS real estate listings might get more out of hiring a professional cleaner.

While cleaning, areas that are in need of repair will reveal themselves, and this is where the owner should focus their attention the most. Repairs may include fixing doors that do not close properly and adjusting cabinets and drawers. One may also need to replace any burnt out light bulbs as well as fix tubs and tiles and other surfaces. Lastly, one can decorate the home attractively when preparing to sell it.

RLP also recommends creating an interesting point of focus to draw the attention of buyers. As the company says, ?You must create a point that you want the potential buyers to focus on, such as a piece of furniture or a fireplace, then you want to add lighting so that you can get the maximum effect on that focal point. You may also want to add some fresh flowers or a few live plants so that it feels like a home. Put out your best bathroom linens and light some candles to give it an atmosphere of relaxation and romance. Also, add a few accessories that add to the ambiance of your home and set your table as though you are expecting company.?

Anyone looking for real estate in Ontario can search real estate with RLP Maximum. The real estate company specializes in helping sellers sell and helping buyers find the right property to buy. Find out more about the company and get in touch through their website.

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RLP Maximum

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